

CONLEY GRILLED FIVE HOURS BY LUTHER ROSSER

REMARKABLE STORY IS TOLD BY NEGRO IN ACCUSING FRANK OF PHAGAN MURDER

Chief Witness for State Admits, Under Cross-Examination, That He Has Been Under Arrest Seven or Eight Times, and That Many Statements Made in His Three Affidavits Are False. Hangs His Head and "Fools With His Fingers" When He Lies, He Says.

LOOPS MURDER NOOSE AROUND HIS OWN NECK TO ILLUSTRATE STORY

By Order of Judge the Court Is Cleared of Women and Children at Afternoon Session Owing to Revolting Testimony Given by Conley—Dr. Roy Harris, It Is Understood, Will Be Closing Witness Summoned by the Prosecution.

The long-looked-for sensation in the Leo M. Frank trial came Monday morning when Jim Conley, the negro sweeper formerly employed at the National Pencil factory, took the stand and told a revolting as well as dramatic story of what he claims to know of the murder of little Mary Phagan.

Following the telling of this story, parts of which can only be hinted at, Conley was placed under cross-examination by Luther Rosser. For five hours and a half the able attorney for the defense wheeled and coaxed and cajoled and used every tactic known to the legal profession to break down the fabric of the story and to tear the tale to tatters.

He succeeded in confusing the negro as to minor details only. He failed to shake the foundation of the main story—which was that, on Saturday, April 25, Leo M. Frank had asked him to "look out" for him while he "chatted" with a young woman; that later Frank had called to him and told him the girl had "refused" him and that he had struck her. He then described seeing the body of the girl lying on the floor near her machine with a cord and a piece of cloth around her neck. She was dead.

He recited that Frank had asked him to help him dispose of the body and that he had taken it to the basement. He told of Frank's plan to have him burn the body. He told of writing the notes which were given to Frank and which were later found near the body.

These things he told in a fashion so rapid it was difficult for the stenographers to follow him. During the

Weather Prophecy

Generally Fair.

Georgia—Fair Tuesday and probably Wednesday; light to moderate variable winds.

Local Report. Lowest temperature 63 Highest temperature 82 Mean temperature 74 Normal temperature 77 Rainfall in past 24 hours 0.00

Deficiency since January 1 7.00

Reports from Various Stations.

STATIONS AND WEATHER.	Temperature.	Rain.	
	7 p.m.	High.	Inches.
ATLANTA, Clear.	84	93	.00
Atlantic City, Clear.	74	84	.00
Baltimore, Clear.	80	86	.00
Birmingham, Clear.	88	94	.00
Boston, Rain.	62	70	.20
Brownsville, Pt. Clear.	84	90	.00
Charleston, Clear.	70	84	.00
Chicago, Clear.	70	72	.00
Denver, Clear.	88	92	.00
Des Moines, Clear.	78	78	.00
Galveston, Pt. Clear.	84	84	.00
Hatteras, Pt. Clear.	88	92	.00
Jacksonville, Clear.	80	90	.01
Kansas City, Clear.	84	100	.00
Louisville, Clear.	82	88	.00
Memphis, Clear.	88	92	.00
Miami, Clear.	84	88	.00
Mobile, Clear.	90	94	.00
Montgomery, Clear.	88	92	.00
New Orleans, Clear.	88	94	.00
New York, Clear.	74	78	.00
Oklahoma, Clear.	84	88	.00
Pittsburg, Clear.	70	72	.00
Raleigh, Clear.	82	86	.00
Washington, Clear.	74	82	.00

C. E. VAN HERRMANN, Section Director.

Scenes in Courtroom Monday While Conley Was on Stand



"JIM, CAN YOU PUT THIS CORD AROUND YOUR NECK LIKE YOU FOUND IT ON MARY PHAGAN'S BODY?"

SOLICITOR DORSEY.

WOMEN SPECTATORS.

JIM CONLEY. On the STAND.

PRESSURE BROUGHT BY UNITED STATES TO DEPOSE HUERTA

Ambassador Wilson Resigns and Ex-Gov. Lind Is Ordered to Mexico as Personal Agent of President.

MEXICANS TO BE TOLD HUERTA MUST ABDICATE

Believed American Ban on Huerta May Force Resignation—Henry L. Wilson Asked to Keep Out of Mexico.

MISSIONARIES ORDERED TO GET OUT OF MEXICO

Anderson, S. C., August 4.—Secretary of State W. J. Bryan, in a telegram marked "confidential," has instructed Dr. Pressley, treasurer of the board of missionaries of the Associate Reformed Presbyterian church, with headquarters at Due West, S. C., to order all missionaries of that church out of Mexico at once, as they are in peril.

Washington, August 4.—President Wilson today took the first steps in the policy through which he proposes to deal with the Mexican situation. He formally accepted the resignation of Ambassador Henry Lane Wilson, to take effect on October 14, and sent to Mexico City as his personal representative—but not accredited to the Huerta government—former Governor John Lind, of Minnesota, a lifelong friend of Secretary Bryan. The understanding is that when a stable government is established in Mexico Mr. Lind will be formally named as ambassador.

Lind's Mission Announced. President Wilson and Secretary Bryan had frequent conferences during the day. Ambassador Wilson had a long talk with Mr. Bryan and Chairman Bacon, of the senate foreign relations committee, discussed the situation with the president at the white house. But for the announcement of Mr. Lind's mission, no explanation of the policy to be pursued by the American government was forthcoming. The statement from Secretary Bryan read: "Ex-Governor John Lind, of Minnesota, has been sent to Mexico as the personal representative of the president to act as an adviser of the embassy in the present situation. When the president is ready to communicate with the Mexican authorities as to the restoration of peace he will make public his views.

"Governor and Mrs. Lind departed for Mexico tonight by rail, to proceed via New Orleans to Galveston. It became known that a further announcement would be made by President Wilson in a few days, possibly on the arrival of Mr. Lind in Mexico City. Huerta Being Urged to Resign. It is said the president is observing with keen interest the efforts of leading Mexicans to bring about peace and will offer no suggestions until these apparently prove futile. That Mr. Lind will be empowered to explain to all inquirers the unalterable opposition of the American government to the recognition of the Huerta administration expected to be a factor which may assist the situation. Prominent Mexicans have taken it upon themselves to try to persuade General Huerta to resign in favor of another provisional executive acceptable to all factions. Meanwhile arms and munitions of war from the United States will continue to be denied to the two warring forces and unless it is apparent that internal efforts to bring about peace succeed, the United States will not render its services as a mediator. Mr. Lind undoubtedly will act in that capacity when the time comes. Declarations from both Huerta and

There's Only One Way to Do a Thing.

That's the right way. And the right way is usually the easiest and best way. When you want clothes you go to shop that sells them and buy what you want. When you want a job you should look for similar tactics. Go where the jobs are offered. Read The Constitution and use Constitution want ads every day—until you find the job you want. There's no keeping you down if you're sincere. Others have found right place through The Constitution. There's no reason why you cannot do likewise. Our ad in this paper carries right with the business men of Atlanta because they know you pay for it. All of which only means that a business man you do business with can't get something for nothing.

SENATE INDORSES CUT OF \$280,325 IN MONEY SHEET

Upholds Action of Committee in Making Outgo of State Equal to Income by Chopping 7 Per Cent Off Figures.

SENATORS VOTE TODAY ON PENSION DECREASE

All Other Amendments Are Agreed To on Monday. University Accepts Smaller Appropriation.

The state senate completed half of the general appropriations bill as amended by the appropriation committee yesterday afternoon. There were many amendments offered to the bill and to the committee's amendments, but in every instance the action of the committee was sustained by a handsome majority.

The most animated fight of the day came over the amendment of Senator E. L. Smith, of the ninth, to completely strike the section giving \$30,000 to the State Medical college at Augusta and the effort of Senator M. C. Tarver, of the forty-third, to cut the appropriation to the Georgia Tech from \$80,000 to \$70,000 instead of \$74,400 as recommended by the committee. Both of these attempts were lost.

Committee Amendments Adopted. The following amendments of the committee were passed: University of Georgia, \$52,500 to \$48,725. Georgia Tech, \$80,000 to \$74,400. Georgia Normal and Industrial college, \$52,500 to \$48,725. Agricultural college at Dahlonega, \$21,000 to \$19,935. State Normal school at Athens, \$47,500 to \$44,175. State College of Agriculture, \$100,000 to \$93,000. Georgia Medical college, \$30,000 to \$27,900. Common school fund, \$2,550,000 to \$2,371,500. Preliminary due on instance of Georgia School for Deaf and Dumb, \$450. The following other amendments were passed: By Senator Tarver, of the forty-third, to decrease the number of dockkeepers in the house of representatives from five to four.

Amendments Lost 21 to 15. The amendment of Senator Oliff, of the fourth, to the committee's amendment, providing that the cut in the common school fund shall only be from \$2,550,000 to \$2,500,000, was lost by a vote of 21 to 15 after a lively debate. Senator Oliff deplored the fact that the poor people of the state were made to suffer at the hands of the state, while certain schools of higher education were given the same amount as they have been getting or even more in view of the fact that 7 per cent was cut from their appropriation which was raised in the house.

In all cuts the amount was 7 per cent of that given by the house and those institutions which had been granted a larger sum by the house benefited accordingly. Only one committee amendment remains to be considered, the cut from \$385,000 to \$310,150 in the pension fund, and judging from the attitude of the senate supported its committee Monday this decrease will in all probability be made today.

Only One Amendment Probable. Although many amendments have been sent to the desk, it is probable that the amendment of the committee decreasing the pension fund will be the only one that is passed by the senate. If the bill is passed as amended by the committee and from other amendments it will cut from the general appropriations bill the sum of \$280,325, approximately the same amount which is in excess of the anticipated revenue.

Probably the most striking incident of the session occurred when Senator R. T. DuBose, of the thirteenth district and a resident of Athens, made a short talk to the upper house seconding the motion to cut the maintenance fund of the University of Georgia from \$22,500 to \$18,725. Senator DuBose stated that he knew that the University of Georgia was perfectly willing to give up her share of money along with the other state institutions in the interest of the betterment of the financial condition of the state. "Of course," said he, "the university needs the money as much, if not more than most of our educational institutions, but at the same time when a serious crisis is facing our state I know it is willing to sacrifice itself for the state." Senator Smith Explains Position. The amendment striking the \$30,000 from the Augusta Medical college was lost by a vote of 23 to 8. Senator Smith, of the ninth district, in support of his amendment striking the appropriation of \$30,000 to the Augusta Medical college, among other things, said: "At the last session of the legislature the trustees of this college came before the legislature and offered this college to the state as a gift, and I understand, that they stated they would ask for no appropriation. Now, at this, the very first session of the legislature after the property has been given to the state, they come and ask for \$30,000. "The state now is having to appro-

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RATE CASES WON BY GEORGIA TOWNS

Freight Rates to LaGrange, Carrollton and Vienna Declared Unjust—Will Cost Railroads \$4,000,000 Year.

Washington, August 4.—(Special.)—Commissioner Clements, in rendering the decision of the interstate commerce commission today in the LaGrange, Carrollton and Vienna declared unjust—will cost the railroads \$4,000,000 a year, or a reduction of 10 per cent.

The decision does not prohibit lower rates to basing points which have water competition, or to Atlanta, which by reason of competition has long been a basing point. It does condemn the existing so-called "arbitraries" or differences above the rates to basing points, and "differentials," or differences below the basic rates. New Southern Rates Are Based. All rates to the south from the east are based on the rates from Baltimore and Louisville to Atlanta. The commission finds that the arbitrary increase of 27 cents to Carrollton, as compared to the Louisville-Atlanta rate is too high by 15 cents. It holds the arbitrary increase of 20 cents over the Baltimore-Atlanta rate is too high by 8 cents. In other words, taking the rail and water rates from Baltimore and Louisville, as controlling all these rates, it decides that the differentials shall not exceed 12 cents from east or west and that the arbitraries shall not exceed 12 cents. The basing point system of making rates is not condemned per se. The commission recognized the fact that trading centers and trade routes existed long before the establishment of railroads. This was recognized in fixing rates to interior

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How Atlanta Is Affected By the New Express Rates

By John Corrigan, Jr. Washington, August 4.—(Special.)—Here are the new express rates from Atlanta to a selected list of cities, ordered by the interstate commerce commission, to become effective October 15. The rates ordered by the commission will undoubtedly be used as an argument for further reducing the parcel post rates. It is predicted that within five years the express companies will have been abolished entirely. The figures given below are a comparison of the present parcel post rates, present express rates and new express rates for packages weighing one, five and ten pounds. The last two columns are the present express rates and new express rates on 100 pounds of merchandise.

From Atlanta To	1 Pound.		5 Pounds.		10 Pounds.						
	Parcel Post.	Present Ex. rate.	Parcel Post.	Present Ex. rate.	Parcel Post.	Present Ex. rate.					
Jacksonville	.07	25	27	60	28	52	75	35	235	1.15	
Chicago	.08	25	32	70	32	62	1.00	44	3.75	2.00	
St. Louis	.08	25	32	70	31	62	.90	42	2.25	1.45	
Nashville	.07	25	27	60	28	52	.60	35	1.75	1.75	
New Orleans	.08	25	32	65	31	62	.80	41	3.55	2.35	
Augusta, Maine	.10	30	24	46	75	37	91	1.10	55	5.00	3.70
Denver	.10	30	24	46	80	46	91	1.35	72	8.25	5.45
Spokane	.12	30	29	60	65	1.20	1.40	1.10	12.75	9.20	
Duluth	.00	30	25	37	75	40	75	1.35	61	6.00	4.30

NEGRO IS SOUGHT BY ARMED WHITES

Residents of Lampkin Street and Vicinity Stirred by Attempted Assault Upon Girl 11 Years Old.

As the result of an attempted assault upon a little white girl 11 years of age, London Green, a negro, was sought for hours last night by a large crowd of white men. The attack took place in the home of the negro at 38 Lampkin street, about 7:30 Monday morning. The young girl was playing with her sister, age 13 years, on the porch of her home, which is directly across the

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SENATE WAITING FOR HOUSE BILL

Will Start Work on Revision When Sheppard Substitute Is Transmitted—No Reconsideration.

There was no reconsideration of the Sheppard substitute by the house yesterday and the bill should be engrossed in time to be transmitted to the senate today.

Chairman Miller, of the senate finance committee, said that his committee was waiting for the bill and would go to work on it just as soon as it is obtained from the house. It all depends now on the time required to copy the bill by one of the engrossing clerks of the house, and there seems to be no reason why the measure may not reach the senate today. In speaking on the subject of tax reform, Senator Miller said: "It has not yet been determined whether or not the house bill will be simply amended or passed by substitute in the senate. It will not go through the finance committee without some provision being made for a tax commission or some form of state board to supervise tax returns of the whole state. I do not believe that the senate will accept a bill that makes no better provision for equalization than merely county boards of equalizers." Motion to Reconsider Withdrawn. When the house met yesterday morning Representative McMichael, of Marion, who had given notice of a motion to reconsider the Sheppard measure, asked the unanimous consent of the house to withdraw his motion so that the bill might be transmitted to the senate earlier. This was granted and there was no further effort made to reconsider the bill. An effort will be made to have the senate finance committee adopt the amendments of Mr. McMichael and Mr.

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SOUTH'S BANKERS INVITED BY M'ADOO

Secretary Wants to Confer About Distribution of Federal \$50,000,000—Bankers of Atlanta Are Invited.

Washington, August 4.—Representative bankers of fifty-nine large cities in the agricultural regions of the south, middle west and Pacific coast were invited by Secretary McAdoo today to come to Washington to confer with the treasury department regarding the distribution of \$50,000,000 of government funds about to be deposited in the national banks of those sections to facilitate the marketing and movement of the crops.

Step Unprecedented.
This unprecedented step, which will call to Washington bankers from the centers that will finance the handling of the great crops soon to be harvested, is designed to give the secretary first hand information and advice as to the specific and relative needs of each of the farming districts. It has been tentatively decided to place the deposits in the fifty-nine cities to be represented at the conference. Invitations were sent by telegraph to the presidents of the clearing house associations in each of the cities asking them to send representatives or committees to Washington to discuss arrangements for depositing the big sum.

The conference with the representatives from the southern cities will be held at the treasury department Thursday August 7, with those from the Pacific coast on Thursday August 14.

INDIGESTION?

Shi-ar GING-ale
SHIVAR SPRING, Manufacturer
E. L. ADAMS CO., Distributors, Atlanta

PIANOS FOR RENT

\$4.00 per month. Free tuning and rent allowed if purchased.

Cable Piano Company
84 North Broad Street

Maddox to Represent Atlanta At Crop Movement Conference

Colonel Robert J. Lowry, president of the Lowry National bank and of the Atlanta Clearing House association, has received an invitation from Secretary McAdoo to send a representative of the association to Washington to attend a conference which will be held on August 11.

In response to the invitation Colonel Lowry, as president of the association, appointed Robert F. Maddox, vice president of the American National bank, to represent Atlanta at the conference as requested by Secretary McAdoo.

The conference will be in reference to the plan of Secretary McAdoo to deposit \$50,000,000 in southern banks for the purpose of facilitating the movement of crops.

The telegram is as follows: "President Clearing House Association, Atlanta: The secretary of the treasury invites your association to send a representative, or committee, to Washington for a conference at the treasury department, Thursday morning, 7th instant, at 10 o'clock, to discuss arrangements relating to the deposit of government funds which he proposes to make in certain southern cities for the crop movement."

"JOHN SKELTON WILLIAMS," Assistant Secretary Treasury.

from the west Friday, August 8, and with those from the Pacific coast on Thursday, August 14.

Atlanta One of the Cities.
These cities have been invited to be represented:

- Birmingham, Mobile, Montgomery, Ala.; Little Rock, Ark.; Los Angeles, San Francisco, Cal.; Denver, Colo.; Tampa, Jacksonville, Fla.; Atlanta, Savannah, Ga.; Chicago, Evansville, Fort Wayne, Indianapolis, Ind.; Des Moines, Sioux City, Iowa; Kansas City, Wichita, Kan.; Louisville, Ky.; New Orleans, La.; Baltimore, Md.; Kansas City, Mo.; Minneapolis, Minn.; St. Paul, Minn.; Detroit, Mich.; Charlotte, Wilmington, Raleigh, N. C.; Omaha, Neb.; Oklahoma City, Muskogee, Okla.; Portland, Ore.; Cincinnati, Cleveland, Columbus, Ohio; Cincinnati, Columbia, Spartanburg, Greenville, S. C.; Chattanooga, Knoxville, Memphis, Nashville, Tenn.; Dallas, Galveston, Houston, San Antonio, Texas; Richmond, Norfolk, Lynchburg, Roanoke, Va.; Wheeling, W. Va.; Seattle, Spokane, Wash., and Milwaukee, Wis.

Secretary McAdoo announced that it was not practicable to increase the number of cities and that he believed those selected were thoroughly representative of the agricultural sections.

Entire \$50,000,000 Available.
Treasury officials declare that the entire \$50,000,000 which has been offered will be deposited if the situation demands it. It was explained that care will be taken to prevent any undue inflation of the circulating volume of money and that the government would deposit only what was needed to assist in moving the crops.

The treasury department expects to begin making the deposits before the close of August and gradually to feed the money into the selected centers as the demand grows through the crop moving period.



ROBERT F. MADDOX.

SENATE INDORSES CUT OF \$280,325

Continued From Page One.

Several bills will be introduced to the finance committee of the senate, either to be adopted in its stead. President Randolph Anderson is known to have prepared one, also Senator Miller. There is a bill also Representative Myrick, which was regular introduced in the house because of the late for reference in the regular course to the ways and means committee, which will also be offered to the senate finance committee and Senator McNeill will offer a bill or some important amendments to the house bill.

More Returns From Counties.
Returns from fourteen more counties were received by the comptroller general Monday. Big gains from two general Monday. Big gains from two city counties over balanced the losses and Louisiana, with \$260,867. Other counties showing gains were as follows:

- Butts, \$25,528; Morgan, \$31,012; Newton, \$93,180; and Walton, \$23,463. Other counties showing losses were as follows: Birmingham, \$56,300; Jasper, \$22,755; Oconee, \$11,878; Appling, \$147,275; Banks, \$152,140; Lumpkin, \$22,363; and Dooly, \$165,889.

To date the counties showing losses aggregate \$4,027,550 while the total of the gaining counties is \$3,296,914.

ralton are to be lined up in accordance with these rates. The commission cities that rates on coffee and cotton ties needs to be changed.

The LaGrange Case.
The commission decided in the LaGrange case that the rates from Cincinnati should be on the same basis as those to Opelika, Ala. New Orleans and Ohio river crossings. New Orleans and Memphis, the rates on first-class, instead of 36 cents as now. LaGrange is placed on the same basis as Opelika as to commodities rates. Vienna is to have the same rates to Vienna as combination on Cordale and Macon, which over has the lower. The commission did not pass on the applications of shippers for relief under the new long and short-haul clause of the commerce act.

Eagles in Convention.
Baltimore, August 4.—The fifteenth annual convention of the Fraternal Order of Eagles was formally opened here tonight. A congratulatory message was read from President Wilson, which had been carried in the white house to the Maryland theater in this city by eight relay of runners. Addresses were made by Mayor Preston, Grand Worthy President William J. Brennan of Pittsburg, Theodore C. Bell of California, and Frank E. Herling of Indiana.

Bills Passed in the Senate Monday.
By a vote of 75 yeas to 15 nays, the senate passed the bill to provide a system of drainage and reclamation of overflowed lands in this state.

RATE CASES WON GEORGIA TOWNS
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points which had formerly been served by pack trains and wagon trains.
Rates to Interior Points.
Objection to rates to "interior points," meaning the towns near Atlanta based on a failure to recognize that on long-haul traffic there is no reason why either the full local rates or high arbitrates should be assessed. On such traffic the terminal expenses have been paid up to the basing point. Competition at basing points did not result in non-compensatory rates.

SENATE WAITING ON HOUSE BILL

Continued From Page One.

annually of Floyd. They are the two amendments which Mr. Sheppard is said to have accepted and which were rejected by the house by a close vote.

One provides for tax discoverers in the various counties, paid on commission basis; the other gives the comptroller general the right to reject county returns and have them submitted to arbitration in the same way that returns of public service corporations may now be rejected and arbitrated.

Outlook Growing Brighter.
Friends of equalization regard the outlook for the passage of an effective measure this year as growing brighter. Several members of the senate were opposed to the ways and means committee bill have said that they will not fight a senate amendment, providing for county equalization, if it meets their approval other wise.

There are quite a number of members of the house who would vote for a state board if provision is made for arbitration between the state board and the county boards, when county returns are rejected. That would move the objection. If the state board would have power to raise returns arbitrarily and without further recourse on the part of the county boards.

Several Bills Offered.
Several bills will be introduced to the finance committee of the senate, either to be adopted in its stead. President Randolph Anderson is known to have prepared one, also Senator Miller. There is a bill also Representative Myrick, which was regular introduced in the house because of the late for reference in the regular course to the ways and means committee, which will also be offered to the senate finance committee and Senator McNeill will offer a bill or some important amendments to the house bill.

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DR. STRICKLER DIES IN LOCAL SANITARIUM

Prominent Minister Was Once Pastor of Central Presbyterian Church.

Rev. Given Brown Strickler, 73 years of age, one of the best-known Presbyterian ministers in the south, died at a local sanitarium Monday.

In his early youth Dr. Strickler was educated at Washington and Lee, in Theological seminary. From 1882 to 1896 he was pastor of the Central Presbyterian church in this city, giving up the pastorate to accept the position of professor of theology in the Union Theological seminary at Richmond, Va. which position he occupied until his death.

For many years he had been the president of the board of trustees of Washington and Lee, which position he filled with dignity and honor.

He came to this city about a month ago and had been in ill health ever since, his death being no surprise to those who knew his true condition.

The body will be taken from Patterson's undertaking establishment today at noon and carried to the Central Presbyterian church on Washington street, where it will lie in state until tonight, at 5:30 o'clock a simple funeral will be held and later the body will be placed on the night train for Richmond, Va., where it will be interred.

Dr. Strickler is survived by one sister, Miss V. M. Strickler, of Staunton, Va.; one son, Dr. C. W. Strickler, of Atlanta; four daughters, Mrs. C. F. Rankin, of Laurens S. C.; Mrs. George H. Denny, of the University of Alabama; Mrs. R. K. Timmons, of Lawton, Okla.; and Miss Mary Strickler, of Richmond, Va.

DR. TRUE TO APPEAR BEFORE COMMITTEE

Washington, August 4.—(Special.)—Dr. A. C. True, director of experiment stations of the United States department of agriculture, left Washington tonight for Atlanta to appear before a committee of the Georgia legislature in connection with the proposed removal of the experiment station from Griffin.

Mr. True was in Atlanta last fall at the meeting of the National Association of Experiment Station Directors and inquired into the controversy over the experiment station at that time.

There are now two removal bills pending before the legislature, on which the committee of the house has not acted; one to remove the station to Athens; the second to remove it to some point yet to be selected in south Georgia.

POURED GASOLINE ON BOY AND THEN PUT MATCH TO HIM

Savannah, Ga., August 4.—(Special.)—Enraged because he lost his money in a crap game James West, a youth, poured gasoline on Louis Brown, the winner. West awaited a favorable opportunity and then threw a lighted match on the gasoline-soaked clothes of Brown.

Brown was severely burned and is now confined in the Georgia infirmary.

THREE WESLEYAN GIRLS AT NATIONAL CAPITOL

Washington, August 4.—(Special.)—Miss Cornelia Adams, of Macon; Miss Bond, of Elberton, and Miss Hope, of Montgomery, Ala., stopped over in Washington en route to Niagara Falls, where the Phi Mu convention is in session. They are to represent Wesleyan college. They were entertained at luncheon at the capitol by James Fort, of Americus.

SUFFRAGE IS OPPOSED BY CATHOLIC WOMEN

Buffalo, N. Y., August 4.—The organization of a Catholic Woman's league that proposes to counteract the tendencies of the women's movement, including their demand for the use of the ballot, marked today's session of the German Roman Catholic Central Verein, which is holding its convention here.

Branches of the league will be formed in all parts of the country. It was stated today by Mrs. Joseph Frey, the honorary president.

"The feminist movement," said Mrs. Frey, "is being promoted by women whose views are decidedly pagan. If their demands were to be realized the Christian family would cease to exist."

"While the Catholic church has made no pronouncement on the matter of woman suffrage, the Catholic philosophy of life is opposed to it. However, we are not conducting our activities in opposition to woman suffrage, but rather in a plan for the future. The present unrest has resulted in the enfranchisement of women in several states. These women would exert an evil influence by means of the ballot if a conservative body of women was not in the field to counteract their influence."

DRESSED IN OVERALLS, WOMAN MEETS DEATH

Asheville, N. C., August 4.—Dressed in a pair of overalls, brogan shoes and a man's shirt, which was much and the body of Mrs. Etta Patton, wife of Zeb Patton, a former resident of this city, was picked up on the tracks of the Southern railway about three miles from this city early this morning.

It is believed that the woman was struck by a freight train which passed about half an hour before the body was found. Mrs. Patton had been separated from her husband, who is now in Cincinnati, for two years, and had been living at Knoxville. She was about 27 years old.

RESCUE OF GIRL COSTS TWO LIVES

Albany, Ga., August 4.—(Special.)—It was learned here late this afternoon that two men were drowned in a boat on the Savannah river, near Milford, in Baker county, this afternoon, while trying to save a young lady. They were M. Geise, of Milford, and G. Price Thompkins, of Americus.

Thompkins, who was selling gasoline engines to farmers in that section, was requested by a party of young ladies, among whom was Mr. Geise's daughter, to take them to bathing. Geise's name could not be learned, got out of her depth and Mr. Thompkins swam to her rescue. He was having poor success in the attempt to save the girl, and Mr. Geise, who was standing on the bank and had not been in swimming, jumped in to help. Both men were drowned, but the young lady was saved. How she was rescued was not learned here, as details are meager.

Mr. Geise's body was recovered. The drowning occurred about 4 o'clock this afternoon.

Tompkins Well Known.
Americus, Ga., August 4.—(Special.)—Price Thompkins, who met a tragic death by drowning in Flat river, near Albany, this afternoon, was one of the most prominent and esteemed young men of Americus, and the traveling representative of a large western corporation.

He was 26 years old and is survived by his widowed mother, two sisters and two brothers, who are prostrated by the announcement of his death.

Will Relieve Nervous Depression and Low Spirits. GROVE'S TASTELESS CHILL TONIC. Groves' Tonic is a sure Appetizer and aid to digestion. 50c (adv.)

DIX

Our Deferred Payment Plan An Easy Way to Buy a Diamond

We believe the secret of many a man's success lies in having formed the habit of meeting some obligation each month.

With no special object for which to save a young man is apt to live up to his income. If you have a diamond note to meet won't it keep you from spending money for trifling things of no value?

At the end of the diamond contract you will be the value of the diamond better off, the money would have been spent anyway and you would have had nothing to show for it.

Diamonds are continually advancing, therefore a constant source of profit to the purchaser. The advance in diamonds is due to increase in demand and falling off in the quantity being found each year. Mining is much more difficult and far more expensive. The DeBeers Mining Company has reached such a distance under the surface that laborers can live only a few hours at a time in the intense heat.

Another fact tends to raise the price of diamonds—the high-grade material decreases the further the mines are worked into.

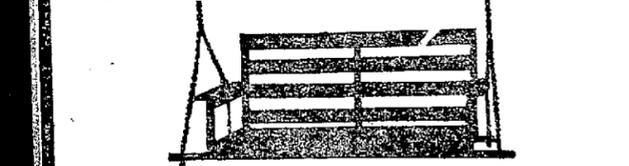
The syndicates are forced to limit the output and there can be but one result—constant increase in price. Let us explain personally our terms and prices on diamonds. We are never too busy to give you courteous attention whether you are ready to buy or merely seek information.

Our partial payment plans are attractive and convenient and lots of good business people are using them. Call or write for our Diamond Book No. 7.

Harry L. Dix, Inc. Diamond Merchants and Mfg. Jewelers 208-9-10 Candler Bldg. Atlanta, Georgia

A \$3.75 Oak Swing for \$1.98

To close out our stock of porch swings we have placed on sale all of our \$3.75 swings at the very low price of \$1.98 each. These Swings are solid oak and the price includes chains and hooks. For 50c extra we can furnish you an expert to hang them for you.



35% Discount on All Other Porch Swings
As long as they last, we are offering all of our other patterns of porch Swings at reduction of one-fourth.

Regular Price. Now.
All Oak Swing, with reversible back, \$5.00 \$3.75
All Oak Swing, bolted seat and back, \$7.50 \$5.62
All Oak Swing, extra strong and well made \$10.00 \$7.50
These prices include chains, hooks and hanging complete.

A \$10.00 Couch Hammock for \$7.50

This is a six-foot Couch Hammock of brown canvas. It has woven wire springs, heavy cushion mattress and canvas back and sides. We have sold dozens of them this season for \$10.00.

We are offering those we have left for \$7.50. This price in hanging on your porch or sun parlor. For those who prefer to move the hammock from place to place, we have an all steel frame for hanging. These frames are \$3.50 extra. Regular price \$4.50. We have only a very few of these couch hammocks left and you will have to act promptly to get one.

\$2.50 Priced Parcel Post Scales Now \$1.25

KING HARDWARE CO. 87 Whitehall 53-55 Peachtree



Has Won First Place on Merit

Anheuser-Busch Will Buy This Barley Only the pick of America's Barley crops and Bohemia's Saazer Hops are good enough from which to brew and age

Budweiser America's National Beverage



The uniform flavor, quality and purity of Budweiser remains always the same because only the best materials enter our plant. Bottled only at the home plant in St. Louis Anheuser-Busch Brewery, St. Louis JAS. F. LYNCH, Distributor Atlanta, Ga.

BIG COTTON EXHIBIT ELICITS ENTHUSIASM

Cotton Refineries of North and East Are Willing to Do Their Part

At an enthusiastic meeting of the members of the Georgia Cotton Seed Crushers' association held yesterday at the chamber of commerce a substantial sum was made to the project for establishing a complete and permanent cotton and cotton products exhibit in the new chamber of commerce building.

WALTER COOPER GIVEN VACATION OF 90 DAYS

Walter G. Cooper, who has been the efficient secretary of the Atlanta Chamber of Commerce for the past five or six years, has been granted a special ninety day leave of absence in which to visit Europe.

IF YOU CAN WALK YOU'RE NOT DRUNK, SAYS MACON JUDGE

Macon Ga. August 4.—(Special.) Judge Augustus L. Davis of Macon has pronounced a ruling which will cause a stir when he at 10 o'clock today told a negro who was charged with being drunk on the charge of having in his pocket a bottle of beer.

PROMINENT MACON MAN IS DEAD FROM STROKE

Macon Ga. August 4.—(Special.) Stein for the past few years a resident of Macon and widely known among the agriculturists of this state died here yesterday from a stroke of apoplexy which occurred upon him at some of his father's place.

Advertisement for Solid Gold Bracelets, \$5.00, by Maier & Berkele, Inc. Includes an image of a bracelet and text describing the quality and variety of the jewelry.

OCCUPATION TAX DOUBLED BY HOUSE

Slater-Akin Bill Is Passed by Vote of 109 to 13—Other Bills Passed by House on Monday.

With a measure doubling the occupation tax on corporations and another placing a special tax on automobile bottling plants passed a measure placing a registration tax on lobbyists tabled and a fourth bill providing an annual registration tax on automobiles for house concluded its deliberations for Monday.

By a vote of 109 to 13 the Slater-Akin occupation tax bill doubling the occupation tax on corporations passed the house. This provides an annual increase of \$48,000.

UNCONSCIOUS GIRL FOUND BY OFFICERS IN SAVANNAH PARK

Savannah Ga. August 4.—(Special.) Stretched upon the grass in a remote corner of a colonial park Beulah F. F. a young woman was found in a semi-conscious condition today just before noon.

FLIGHT OVER REGISTRATION BILL

A warm fight erupted upon consideration of the measure recommended by the ways and means committee to place an annual registration of \$5 on automobiles and other similar propelled vehicles involving an annual increase in the state's revenue of approximately \$100,000.

TWO MEN MEET DEATH ON LOGGING TRAIN

Arlington Ga. August 4.—(Special.) George L. Bessinger, white and John Bennett, colored, were both killed and Charles Dunson, colored, injured when struck by falling logs on a log train of the Arlington Lumber company this morning.

LET GIRLS USE EYES TO CRUSH MASHERS

Chicago August 4.—Hat pins clubs or whistles like the Boston women use are not as easy to squelch masher—a look will do it. This was the opinion expressed today by police women at two Chicago beaches.

NEW BILLS IN THE HOUSE

By Mr. Dorough of Franklin—To provide for the maximum amount of Frank in superior court. By Mr. Butler—To repeal act establishing a court of Jackson.

Lewis Leaves Eatonton

Eatonton Ga. August 4.—(Special.) Dr. W. K. Lewis, who has had charge of the tick eradication work in Putnam and surrounding counties for the past two or three years with headquarters at Eatonton left Thursday morning for Atlanta where he will be permanently located with offices in the federal building. He has recently been promoted to the position of state supervisor of this work.

BIRMINGHAM ROTARY CLUB IS HERE TODAY

Atlantans Will See to It That Visitors Have Time of Their Lives

A delegation representing the Birmingham Rotary club forty strong will arrive in Atlanta at 12:40 o'clock today and will be the guests of the Atlanta Rotary club for twelve hours.

CHARGE OF SHOOTING UP TOWN IS FACED BY FATHER AND SON

Valosta Ga. August 4.—(Special.) Judge W. B. Thomas will go to St. Cloudville Ga. on Monday to hear the cases against H. S. Williams his son Robert and a man named Jernigan who are now in jail at St. Cloudville charged with shooting up the town of Howell and threatening the life of the marshal there.

SOLD STOCK TO FARMER, NOW THEY ARE IN JAIL

Greensboro Ga. August 4.—(Special.) D. W. Moorefield and G. W. Bishop who came to Green county pretending to sell a patented car door induced John H. Bowling a prominent farmer to invest \$1,000 in the patent right. After investigation he reached the conclusion that they were crooks and had them arrested in Arcadia, Fla. through F. C. Hixon, sheriff of Green county.

SOLDIERS ARE CAMPED IN THE HOP FIELDS

Wheatland Cal. August 4.—While six companies of militia camped in the hop fields and some hop pickers were employed on the Durst brothers ranch reduced to a few hundred persons there was little indication here tonight of the rioting which brought death last evening to four men among them District Attorney B. T. Maxwell. Every train today carried out a full load of hop pickers from the force of over two thousand which yesterday occupied the middle of tents and brush piles which formed the barracks of the camp. The men were paid off and departed by train wagon or foot. Only fifty pickers appeared for work this afternoon and the ranch owners and Justice General Popple, representative of Governor Johnson on the scene were not inclined to look for further trouble.

SEASHORE EXCURSION AUGUST 7

Jacksonville, Brunswick, St. Simon, Cumberland, Atlantic Beach, \$6.00—Limited 6 days. Tampa, Fla., \$8.00—Limited 8 days. Two Special Trains 10:00 p. m. Solid Pullman Train. 10:15 p. m. Coach Train. Make Reservations Now. SOUTHERN RAILWAY.

BELLWOOD CONVICTS TO SPORT AND WASH IN 16 SHOWER BATHS

Shower baths are to be installed at once for the convicts at the Bellwood camp and as soon as city water can be secured at the other convict camps of the county they will also be provided with showers.

This was the interesting announcement made yesterday by the county commissioners following only one day after the Constitutional article of Sunday on conditions in the Fulton county convict camp which called attention to the great need of better bathing facilities for the convicts.

HEALTH BOARD ACTION REVERSED BY COUNCIL

Destructor Company Must Use Highly Polished Glass in New Crematory. The generous spirit of the city health board was rudely rebuked by council yesterday afternoon when the city fathers turned down the only recommendation to allow the Destructor company of New York to put in ribbed glass instead of highly polished glass in the new \$260,000 crematory.

TODD IS CONFIRMED TO ASSIST M'REYNOLDS

Washington August 4.—The senate tonight confirmed the appointment of George H. Todd of New York to be assistant to the attorney general of the United States. Another effort to bring about the confirmation of the appointment of James H. Todd of South Dakota as internal revenue collector for the division of North and South Dakota resulted in a protracted filibuster which ended without action having been taken on the appointment.

SHOT FIRED AT CHIEF

Omaha Neb. August 4.—An attempt to assassinate Chief of Detectives Stephen Maloney was made early today when some person fired two bullets at him as he sat in his office at the police station. Chief Maloney's office is about 100 feet from a swimming track on which were standing several box cars. The two shots were fired from behind these cars. Several officers ran from the station but were unable to find the assailant.

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CITY COUNCIL OPPOSES CHARTER AMENDMENTS

Passes Resolution Asking the General Assembly to Pass It Without Changes.

To quote from "Roughneck" O'Rourke, Georgia's general assembly "is in bad with Atlanta's city council. The vigilant city fathers are peevish because the legislature is treating the council charter shabbily so to speak and council wants the aforesaid legislature to tinker with the precious document.

MOTHER AND DAUGHTER ARE CHOKED TO DEATH

Kirkville Mo. August 4.—Mrs. Ivy Chevelier 40 years old and her daughter Ella, 15 years old were found murdered in their home here today apparently they had been dead for two hours. The two had been beaten over the heads and were lying on the floor in their night apparel. Mrs. Chevelier and her daughter conducted a laundry.

19 TOWN BLOCKS OBJECT TO SUIT IN BANKRUPTCY CASE

Savannah Ga. August 4.—(Special.) Suit for the recovery of a large part of an incorporated town in Emanuel county as a bankruptcy asset was filed in the United States court here today by R. A. Flanders trustee in bankruptcy for Cook & Fountain.

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Knights of Columbus

pre-convention day of the Knights of Columbus supreme convention. The convention officially opens tomorrow morning. Twenty thousand delegates and guests had arrived tonight.

It is one thing to make soda crackers that are occasionally good.

It is quite another thing to make them so that they are always better than all other soda crackers, always of unvarying goodness.

The name "Uneda"—stamped on every biscuit—means that if a million packages of Uneda Biscuit were placed before you, you could choose any one of them, confident that every soda cracker in that package would be as good as the best Uneda Biscuit ever baked. Five cents.

NATIONAL BISCUIT COMPANY

Advertisement for National Biscuit Company, featuring the slogan "100 Point Efficiency Printing!!" and the name "BYRD PRINTING CO." with address and phone numbers.

DINING CARS

WITH A LA CARTE SERVICE TO CINCINNATI & LOUISVILLE

A RESERVE FUND

The professional or business man who keeps a Savings Account separate from his regular business account, and deposits Five or Ten Dollars each week or month, will be surprised to see how quickly he will accumulate a good sized Reserve Fund. The clerk who saves systematically will soon have a fund that will start him in a business of his own.

GEORGIA SAVINGS BANK & TRUST CO.

GRANT BUILDING Open Saturday afternoons from 4 to 6

EISEMAN BROS., Inc.

August Clearance Prices

A "Mine of Economy" for the Clothing Buyer

DISCOUNT PRICES

In Every Department of the "Big Store"

CLOTHING! FURNISHINGS! CHILDREN'S WEAR! SHOES!

Straw Hats, Panamas, Bangkoks

NOW HALF PRICE!

Eiseman Bros., Inc.

11-13-15-17 Whitehall

NEWSPAPER ARCHIVE

EDITED BY Dick Jemison

Holland's Inch Hit Beat Lookouts

Harry Holland's Pinch Swat Beat Lookouts in the Eighth; Dent Was in Excellent Form

HIS HIT DID IT



HARRY HOLLAND. Former Tech star, whose single, with the bases full in the eighth inning, won a ball game for the Crackers Monday. He also got a double and fielded splendidly.

By W. G. Foster. Chattanooga, Tenn., August 4.—(Special.)—Holland's slipping single to left in the eighth with bases full drove over two runs today and practically won the battle for the Crackers. When the drive came the score was two to one in favor of the Lookouts. A wild pitch and a terrific smack to center by Joe Dunn followed, and swelled the Atlanta total four for the inning and five for the game. The clouting and the wild toss of Sommers were on the heels of two awful errors by Dee Walsh, which filled the bases.

The Crackers were more than ready to jump in the breach which appeared in the armor of the Lookouts.

Pitchers' Duel. Sommers and Dent fought out a great pitching duel up to the eleventh, with honors even and Sommers receiving the fastest support. Dent's drop had the best of the locals going and easy chances for the Cracker infield and outfield were the order of the day.

On the other hand, the Crackers landed solidly on Sommers all the while, but unluckily.

The Crackers scored first in the third inning, the run being due to Dent's burrying in on beating a bunt and Welch's corking double. Dunn opened the round with a safety to left field to a fence. Johnson's fast play held it to a one-baser. Dent has his bunt, but Dunn was out at third on Long's bunt, and Agler cut. Welch's double then paved the way.

The Lookout tied it in the fifth, their run being the rankest sort of a donation. Graff pried with a two-sacker and Williams sacrificing. Island made a great throw to the plate on Street's tin, nailing Graff. To the surprise of everyone Street did a Ty Cobb stunt here. He stole second.

Two Costly Errors. Dunn's throw was low and soft past Smith to center. Street kept right on to third. Welch's throw was a mile ahead of him, but when past Holland, Dent failed to back up and Street came on home.

The second local run came over in the seventh on King's scratch past short. Graff's sacrifice and Williams' hot baser to center. Agler opened the eighth with a single. Welch's pop-out and Island allied the bases. Holland shot one past third, scoring two. Chapman went in for Holtz, who was helpless before left-handed pitching.

Chap hit to third and Island was struck out at the plate. Sommers unworked a wild pitch, Holland scoring and Dunn's long one to center scored Chapman. Dent was as steady as a Dutch clock in the final innings.

The Box Score.

CHATTANOOGA	ab.	r.	h.	po.	a.	e.
Walsh, ss	4	0	0	2	2	2
Plick, 2b	4	0	0	1	0	1
Johnson, rf	4	0	0	1	0	0
Eberfeld, cf	4	0	0	1	0	0
King, cf	4	1	1	3	1	0
Graff, 2b	3	0	1	2	0	0
Williams, 1b	2	0	1	5	0	0
Street, c	3	1	1	7	0	0
Sommers, p	3	0	1	2	0	0
Totals	31	2	6	27	3	3

ATLANTA

ab.	r.	h.	po.	a.	e.
Long, 1b	5	1	2	0	0
Agler, 1b	5	1	2	10	0
Welch, cf	5	0	2	4	1
Smith, 2b	3	1	0	5	2
Island, ss	2	0	0	1	7
Holland, 3b	4	0	0	1	0
Wichard, cf	3	0	0	1	0
Chapman, 1b	1	0	0	0	0
Manush, rf	0	0	0	0	0
Dunn, c	4	0	2	4	1
Dent, p	4	1	0	1	0
Totals	37	5	10	27	14

Score by innings: Chattanooga 0-0-0-1-0-0-2 Atlanta 0-0-1-0-0-0-4-5

Summary—Stolen bases, Street, Long; sacrifice hits, Island, Graff, Williams; two-base hits, Welch, Sommers, Holland, Graff; bases on balls, of Sommers 1; struck out, by Sommers 6, by Dent 2; wild pitch, Sommers, Time 1:40. Umpires, Breitenstein and Hart.

Vols 7, Barons 6. Nashville, Tenn., August 4.—Nashville made a two straight from Birmingham by winning today's game, 7 to 6. Foxen had the better of Williams far as pitching went, but two errors by McDonald and another by Marcan in the seventh inning gave the Volunteers three runs, enough to win the game. Birmingham rallied in the ninth and scored two runs. McDonald and Knisely got home runs.

The Box Score.

NASHV.	ab.	r.	h.	po.	a.	e.
Daley, 1b	5	1	1	6	0	0
Johnson, 2b	4	2	1	4	0	0
Wichard, cf	4	1	2	1	0	0
Kisely, cf	4	1	2	0	0	0
Young, rf	3	1	2	2	0	0
Marcan, 3b	3	0	0	5	0	0
Ellis, c	4	0	2	4	0	0
Foxen, p	2	1	0	2	0	0
Kisely, 1b	1	0	0	0	0	0
Wichard, cf	2	0	0	2	0	0
Wichard, cf	2	0	0	2	0	0
Totals	35	8	24	31	7	8

Summary—Errors, McDonald 3, Marcan 1, Young 1, Williams 1; bases on balls, of Foxen 2; struck out, by Foxen 2, by Williams 4; wild pitch, Foxen 1; hit by pitcher, by Foxen 1, by Williams 1; two-base hits, by Foxen 1, by Williams 1; sacrifice hits, by Foxen 1, by Williams 1; McDonald; double play, Ellam to Marcan to McGilvray, Ellam to McGilvray to Foxen; Birmingham, Birmingham 5, Time, 1:50. Umpires, Kerin and Wright.

Others Not Scheduled. Gadsden, Ala., August 4.—(Special.) Gadsden took the first of the series from Newnan, 5 to 1. The feature of the game was Werner's batting and fielding. In the pinch-hit of Cooper's fly at the fence after a hard run.

EMPIRE STATE LEAGUE

Thomasville 4, Cordle 4. R. H. E. Thomasville 4 0 0 0 0 2 4 3 19 2 Cordle 4 0 0 0 0 0 4 5 6

Americus 6, Brunswick 2. R. H. E. Americus 2 1 0 0 0 3 2 6 2 Brunswick 1 0 0 0 0 0 2 6 2

Waycross 5, Valdosta 4. R. H. E. Waycross 5 0 0 0 0 2 4 3 19 2 Valdosta 4 0 0 0 0 4 5 6

Anniston 3, Opelika 2. (Special.) Anniston took the first game from Opelika here today. An objectionable decision by Tomlin, Welch in the sixth caused him to be attacked by Manager Welch, who together with Tomlin, Williams and Catcher Eone were ejected from the park. The game was protested.

LaGrange 3, Talladega 2. (Special.) LaGrange won this afternoon in the eleventh inning 3 to 2.

Gadsden 5, Newnan 1. (Special.) Gadsden took the first of the series from Newnan, 5 to 1. The feature of the game was Werner's batting and fielding.

St. Louis 4, Cubs 1. Chicago, August 4.—Brooklyn defeated Chicago, 7 to 1 today by bunching hits of Moore and Pierce. Allen, on the mound for the visitors, steadily pitched the ball, but pitched straight ball in the pinches. Cutshaw was there with the bat, making two home runs.

Reds 13, Doves 4. Cincinnati, Ohio, August 4.—Cincinnati hammered the ball to all corners of the lot and won a one-sided game, 13 to 4. The pitcher, Johnson, carried off the pitching honors of the day by holding Boston safe for seven innings. Grosz pitched after injuring his leg by sliding into second base.

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Renal and Graves Expect To Break Some Records At Motordrome Tonight

The motorcycle races postponed from last Friday night will, weather permitting, be run off tonight at the local Motordrome on the Jackson street grounds. The first races commencing promptly at 8:30 sharp. Tex Richard and Jack McNeil, the two speed merchants who have been winning the local races, are in danger of losing their winning streaks broken tonight. George Renal and Morty Graves have been working like Trojans on the new machines that they received a week ago and the way they have been tearing around the track in practice is a caution. The special match race between Harry Glenn and Billy Shields, the twenty-four hour champion, should furnish a world of sport and excitement.

Harry has been cleaning up in his match races of late and has gotten so cocky that the other riders are planning a special match race between Glenn and Shields. The riders will endeavor to do it tonight, and he thinks it is pretty easy picking. Glenn has the edge in the match race, but he boasts, "Wait and see" is all that he will say.

George Renal's one-mile heats and a two-mile final in the Motordrome purse will start off the program for the evening. The Atlanta sweepstakes promises to be a swell race. The riders will be in each heat, will go two miles in quality. The two leaders in each heat and the three men in the fastest

heat will compete in the finals, which will be over the ten-mile route, forty circuits of the track.

Here is the complete program: **First Event.** Motordrome Purse—Three one-mile qualifying heats, five miles. First heat, Graves, Schwartz, Shields.

Second Event. Motordrome Purse—Renal, Richards, Luther. **Third Event.** Motordrome Purse—Renal, McNeil, Lewis, Glenn.

Fourth Event. Special match race between Glenn and Shields. Distance, two miles. Best two heats in three. **Fifth Event.** Final of Motordrome Purse, Two Miles—First in fastest trial heat and second man in fastest trial heat.

Sixth Event. Special Match Race—Second heat between Glenn and Shields. **Seventh Event.** Atlanta Sweepstakes—Two one-mile trial heats and ten-mile final. First heat, Graves, Richards, Schwartz, Lewis, Lockner.

Eighth Event. Second heat Atlanta Sweepstakes—Renal, Shields, Glenn, Luther, McNeil. **Ninth Event.** Third heat, if necessary, match race between Glenn and Shields. **Tenth Event.** Final Heat Atlanta Sweepstakes, Ten Miles—First and second men in each trial heat and third man in fastest trial heat to start.

NATIONAL LEAGUE

Pittsburg 2, Pirates 1. Demaree's great catch of the New York from Pittsburg this afternoon 2 to 1. In the seventh, when Murray and Snook started the Pirates on a steady bluff, Murray ten feet off third, but threw wild to left field, giving the Pirates the winning run. Chief of the right field split by a foul tip in the third and had to quit.

St. Louis 4, Cubs 1. Beals Becker lived to his reputation today, as able to hit right-handed pitchers. It was his home run in the seventh inning that started the locals to steady bluff Murray ten feet off third, but threw wild to left field, giving the Pirates the winning run. Chief of the right field split by a foul tip in the third and had to quit.

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M'DONALD WINS PAYNE TROPHY

Defeated K. R. Cobb in the Finals, 6 Up and 5 to Play. Dickey and Jones Also Winners.

J. K. McDonald won the J. Carroll Payne trophy over the East Lake course of the Atlanta Athletic club by defeating K. R. Cobb in the thirty-six holes final, 6 up and 5 to play.

R. P. Jones, Jr., won the third flight by defeating D. K. Cowies 6 up and 5 to play.

Advertisements have been received from President Kavanagh, of the Southern league, that the muchly protested game, which Nashville and Atlanta rowed over, must be played over when the Crackers visit Sulphur Dell this week.

This decision of the league head is the only one that could make under the circumstances.

JOHN E. McCLELLAND RESIGNS AS ALDERMAN

Meeting of Second and Third Ward Voters Will Be Called to Decide Successor.

Because of his removal from the city, John E. McClelland, alderman from the second ward, sent his resignation to the general council yesterday afternoon, and it was accepted.

Fletcher Quillen, chairman of the bond commission and for years an active figure in municipal affairs, was tendered the nomination by the second ward election, but he refused.

Councilman C. O. Knight, second ward member, made the announcement following the acceptance of the resignation of Alderman McClelland that there would be a meeting of the voters and taxpayers in the upper end of the second ward Thursday night, the object of which is to agree on a successor to Alderman McClelland. Voters in the lower end of the third ward will also attend the second ward meeting.

Mr. McClelland refuses to discuss his future political plans. Alderman McClelland will continue the practice of law in Atlanta with his son, John Spence McClelland. He has a new home at Stone Mountain and will make his residence there.

Council elected Dr. R. N. Weaver, of the fifth ward, to the health board to succeed W. W. Hilderbrand, resigned. It also elected W. H. Terrell a member of the educational board to succeed R. O. Stamps, resigned.

POLO TEAMS TO HOLD LAST PRACTICE TODAY

The teams in the polo match at Fox Meadows Wednesday will hold their last practice for the big game today.

Photographs will be taken of the game. There will be a hand concert, a tug of war on horseback and other sports.

Admission will be free.

EVERS WILL BE KEPT BY CHICAGO CUBS

Chicago, August 4.—Rumors that John Evers wouldn't be retained at the end of the season as manager of the Chicago Nationals were denied this afternoon by President Murphy declared Evers' work was entirely satisfactory, and that he wanted to stay in the city.

Admission will be free.

AMERICAN LEAGUE

Yanks 6, Tigers 4. New York, August 4.—New York won from Detroit today, 6 to 4. Both teams hit hard but Fisher kept the visitors out. New York threw away many chances to score by poor base running, but a muff by Eberfeld in the eighth inning in the seventh when they scored five runs, four coming in after Cobb's muff. Had he caught the ball, Eberfeld would have had the tie. Bush was put out of the game in the seventh inning for protesting a decision.

Chicago 2, White Sox 1. R. H. E. Chicago 2 0 0 0 0 0 1 15 3 White Sox 1 0 0 0 0 0 3 10 4

Washington 5, Senators 3. Washington, August 4.—Chicago players lived up to their reputation as "hitless wonders" when they defeated Washington today, 5 to 3. The visitors were outbatted more than two to one, but their hits, coupled with Washington's misplays and two errors by Philadelphia, who started for Washington, gave them a lead which Washington could not overcome. Both Russell and Engel were forced to retire.

Philadelphia 4, Athletics 1. Philadelphia, August 4.—Cleveland's winning streak was broken here today. Philadelphia outplaying the visitors in all departments and winning 7 to 1. Philadelphia knocked Falkenberg out of the rubber in three innings and Kahler, his successor, in the seventh. Washington's "southpaw" from the Jaysville, Ky. team, stopped the home team's slugging.

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SOUTH ATLANTIC

Peaches 2, Scouts 1. Macon, Ga., August 4.—Gordon, the Swannee college pitcher, was tight in the pinches in his first game today and defeated Jacksonville by 2 to 1. With the score tied and one down in the ninth inning, and Matthews on second base, which he had stolen after hitting had thrown his sacrifice, hit wild to first. Nixon singled to center. Matthews making the winning run.

Atlanta 1, Braves 0. R. H. E. Atlanta 1 0 0 0 0 0 1 15 3 Braves 0 0 0 0 0 0 3 10 4

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KID ELBERFELD WILL MANAGE CHATTANOOGA

Leader of the Lookouts Will Hold the Same Position Next Year.

Chattanooga, Tenn., August 4.—(Special.)—Kid Elberfeld will be Chattanooga's manager for 1914. The manager was signed today for another season and the contract wants but the ratification of the board of directors which will be readily given at a meeting in September. Moguta Andrews and Patten own practically all the stock of the club. The kid probably will play until next season as he thinks he can stay longer in active service in the gardens than in the strenuous shortstop work. Catcher Mike Gido, now with Troy, N. Y., will join the Lookouts in a few days.

Grand Circuit Races.
Kalamazoo, Mich., August 4.—Featureless racing marked the opening here today of the week's grand circuit program. The three events decided were won in straight heats without much of a contest at any stage.
The best time of the day was made in the second heat of the 2:08 pace, in which Cabot, without urging, stepped the mile in 2:06 1/4.
Clery, in the 2:07 trot and Strathmore in the 2:15 pace had little opposition.
The 2:18 trot carded for today was postponed until later in the week.

Wants Bouts.
Eddie Sherman, New York's crack bantam who has met all the champs and who has met all the near champs, is hot on the trail of Kid Williams. Sherman's record includes wins over Charley Goldman, Frankie Burns, Charley Harvey and Young O'Leary. Also a draw with Jimmy Wood. Sherman will box anyone up to 125 pounds. Address all communications care Police Gazette.

Sparta 5, Haddocks 4.
Sparta, Ga., August 4.—(Special.)—In the second one of the series between Haddocks and Sparta, the locals showed their superiority in every department of the game. Graves, who pitched for Sparta, played with the victors as a cat would a mouse.

Pressmen Want Game.
The Pressmen would like to arrange games with the Fort team out of the city. We would like a series with Newborn, West Point or Gainesville. Any game desired games write W. Alexander, 135 1/2 Marietta street, Atlanta, Ga.

Burns v. Coulon.
St. Joseph, Mo., August 4.—Bobby Burns today in a ten-round boxing contest with Johnny Coulon, bantamweight champion, at Omaha, September 12.

"Big Three" Hitting.

These figures include Monday's games:					
Platoon	C.	A.	B.	R.	P.
Jackson	90	352	78	141	401
Cobb	73	248	48	94	387
Spencer	68	308	74	154	363

Maxwell Sales Manager Tells Of New Era for Pleasure Cars

In an address before several score of local and southern automobile dealers at Ansley hotel, Sales Manager C. F. Redden, of the Maxwell Motor company of Detroit, yesterday announced the beginning of a new era in the manufacture and sale of pleasure cars. At the same time the first of the little four cylinder Maxwell cars, concerning which the trade papers were manifesting so much interest, was

Such a policy insures a success as certain as the law or gravity. "Fortunately, the unique manufacture which affords a safe foundation to build on and justifies our optimism. "In other words, we are simply applying the laws of good merchandising to the automobile business, manufacturing cars the people want to buy, producing them in such quantities that we can undersell our competitors; back them up with a guarantee as good as a government bond, and protect our dealers with a policy that enables them to protect their customers. "The facilities we enjoy afford us advantages over almost any other manufacturer, and with such a well known captain of the industry as Mr. Flanders to lead us, with the organization of experts he has placed in the various manufacturing divisions, insures our agents that they will now get cars and get them in quantities, and instead of being confronted with the expensive and irritating delays generally caused by developing and testing out new models, we are now practically ready to make deliveries, and offer our dealers an opportunity to get more than their share of the early fall business."

Ethel, aged 4, and Jack, aged 5, are in conversation over their play. Ethel—"Mrs. Jones has appendicitis."

\$9 Fifteen-Day Tickets
Wrightsville Beach Saturday, August 16. Make reservations early. See board—(Adv.)



C. F. REDDEN, General Sales Manager of Maxwell Motor Company.



TAKE A TRIP BY RAIL AND SHIP
Through train, large, easy and well-ventilated coaches, parlor and sleeping cars, via
CENTRAL OF GEORGIA RAILWAY
to the port of Savannah, Ga., thence a joyous sea voyage on large palatial ships to the big cities and cool summer resorts in the East.
ROUND-TRIP FARES FROM ATLANTA
Including meals and berth on ship
New York.....\$36.25 Baltimore.....\$29.25
Boston.....42.25 Philadelphia.....34.00
Proportionately low fares from other points.
For all details, berth reservations, etc., ask the nearest Ticket Agent.
WALTER H. POSE, District Passenger Agent,
Cor. Peachtree and Marietta Sts., Atlanta, Ga.

E. G. Willingham's Sons
If you read the papers you have seen the above headline—with a few words to people who are apt to forget that they can get lumber unexcelled, delivery prompt and sure—by calling Main 1946.
Give us your specifications. We will deliver your house bills to any suburb without extra charge.
542 Whitehall Street

A FREE TRIP
The Southern Merchants' Tour leaves Atlanta, Ga., Saturday, August 9, in a special standard Pullman train, visiting Cincinnati, Indianapolis, Chicago and Milwaukee, including a steamer trip on Lake Michigan, and is free to any responsible merchant in the south. The above trip is also offered to any reputable persons desiring an eight-day, all expense paid tour of the above mentioned places, including transportation, standard Pullman, all meals en route, hotels, steamers, etc., for only \$49.75. All representative people are invited to join this select party. Write today for further information. Address J. F. McFarland, Agent, P. O. Box 1524, Atlanta, Ga.—(adv.)

CHICAGO
CHOICE OF ROUTES AND GOOD SERVICE

placed on exhibition by the southern district manager, Mr. Booth, at the company's sales room, 280 Peachtree street.
Address by Mr. Redden follows luncheon.
The dealers who were present by invitation gave most profound attention to Mr. Redden's address and it was evident that their interest in the new Maxwell line and in the broad gauge policy, which has been adopted by President W. E. Flanders, was intense.
Salesmanager Redden, who has made an enviable record for himself assuming one of the three biggest jobs in the industry, was introduced by Southern District Manager Chas. H. Booth.
In commenting on the bright outlook for Maxwell dealers, Mr. Redden said:
"The manufacturing facilities of the Maxwell Motor company, comprising as they do all the plants of the late United States motors and Flanders Motors companies, are now greater than any other individual concern in the business. This enables us to manufacture in enormous quantities and thereby to successfully meet any competition. The well known financial backing this company enjoys enables us to inaugurate and successfully carry out an extensive and aggressive manufacturing and sales campaign.
"Our 1914 line, comprising as it does three good selling models, each listing at from 15 to 25 per cent below competing cars of similar style and power, insures a big demand for our product. Our policy of standing squarely back of our cars and extending our owners a more liberal treatment and protection than they have generally received from automobile manufacturers in the past, and our liberal policy towards dealers and our friendly co-operation we will extend them, constitutes, in our judgment, a policy

AT THE THEATERS.

Keith Vaudeville.
(At the Forsyth.)
When it came to amusing folks in front, it seems to be every day for the Forsyth yesterday afternoon. Van Hoven is not much as magician, but with the aid of two carefully trained youngsters, he creates continued laughter by his quick fire commands to "do this" and before it could possibly be obeyed, "do something else." The two boys are kept on the jump, trying to accomplish the impossible—do two or more things at the same time—at all the time the audience is howling.
The Eight Berlin Madcaps, headliner of the bill this week, are generously applauded.
Robert Everest, with his monkey hipodrome, will keep the children interested all the week. As a usual thing the trainer is on the stage, or appears afterwards to bow to the applause of the audience, but in this case only monkeys are seen back of the four-legged acts.
Harry Hayward and his company, said company consisting of two pretty girls, please. The act resembles somewhat that of Milton and the Long sisters.
Dunham and Freeman, two men in songs and patter, were one of the surprises of the bill. Both have good voices and their material was excellent. They received a number of well deserved encores.
Others on the bill were Anna's Kent, "the little jester," and Pero and Willson, in juggling, opened the bill.

SLATON AND WOODWARD GREET METAL WORKERS

400 Delegates Are Attending the Thirteenth Biennial Session in Atlanta.
Governor Slaton, representing the state of Georgia, and Mayor Woodward, speaking for Atlanta, yesterday morning extended a hearty welcome to nearly 400 delegates from every state in the union and from British Columbia, Manitoba, Canada and the Canal Zone to the thirteenth biennial convention of the International Sheet Metal Workers' International Alliance in session in the Piedmont hotel assembly hall.
Following Governor Slaton and Mayor Woodward came S. E. Marks, president of the Georgia federation, who happily extended the glad hand to the visiting delegates.
M. O. Sullivan, of Pittsburg, president of the international organization, and J. E. Bray, of Kansas City, secretary treasurer, were present at the opening session, both having reached Atlanta Sunday afternoon. At each came a response to the addresses by Georgia's governor and Atlanta's mayor.
While practically every session of the convention will be executive the entertainment committee has arranged for a number of pleasant events. After the credentials committee, which was in session the greater part of Monday afternoon, has made its report this morning, an adjournment will be followed by a barbecue this afternoon at White City.
C. Harrison Barnes, treasurer of local 85 and incidentally president of the Atlanta Federation of Trades, and C. J. Little, delegate from the Atlanta railway shops, are working hard to make the session an interesting, as well as a pleasant one.

Drink
Coca-Cola
It is no ordinary "drink-it-just-to-be-drinking-something" beverage. Coca-Cola has distinctive, individual qualities that you will recognize. Just to look at a glass of it tells the story—bright, sparkling, clear.
Delicious—Refreshing
Thirst-Quenching
Whenever you see an Arrow think of Coca-Cola.
Demand the genuine—Refuse Substitutes.
Send for our free Booklet.

THE COCA-COLA COMPANY, ATLANTA, GA.

MEN AND RELIGION BULLETIN No. 69
WOMEN FIRST IN GEORGIA

If money must be saved by sacrifice, Let the blow fall upon our cows and hogs, Or even upon our men and boys— But not upon our girls.

Georgia has a reformatory for boys at Milledgeville. Its Superintendent says: "We are frequently embarrassed by requests to have girls received here—
"The experiment was tried more than once, with only one girl at a time; and she proved a veritable firebrand—and of course had little chance for self-improvement."
THIS DISGRACE—
The unspeakable disgrace of confining girls in a reformatory with boys will not be repeated in Georgia. Superintendent Lovvorn says truly: "This is simply unthinkable."
But what will you do? A local paper says: "It is estimated that each year from ten to twelve girls in each county in Georgia are lost through the lack of such an institution."
Seventy-five girls are in charge of one court. The officials are helpless; they have no place to put these children.
Georgia will not wait begging, with hat in hand, until some charitably disposed persons drop in a fund sufficient to take care of her daughters.
If you must economize, you will sacrifice hogs, cattle and chemicals rather than girls.
The Medical School—
The University of Georgia—
The School of Technology—
These are for men and boys; they should get far more than they are today receiving from our state.
And yet even these might wait for funds; men and boys can make shift without money or a great deal of book learning.
But a girl upon the brink—
A girl sinking beneath the whirling scum of the underworld cannot wait. The frightful quagmire sucks her down. For her the gift of charity or of the state, a year or more from now, will be wholly wasted.
Today they are being lost. Tomorrow will be too late. Now is their need desperate. Men will not shoulder them aside for the sake of hogs and cattle or even for the schooling of men and boys. They will provide. If any must be sacrificed, it will not again be girls, in Georgia.
DO YOU REMEMBER?
In the Paris fire men trampled upon women in their mad desire to save their own most worthless lives—
And when the Elba and the Bourgoyne went down, men crushed the fingers of women who tried to cling to the gunwales of the boats in which men were rowing away.
Thank God it was not so when the Titanic sank—
Men of our race gladly embraced death that women might live. Today, when there is no storm or fire or sinking ship, will you save hogs and cows and leave girls to die a thousand deaths?
Long ago came the Word of God—
"Behold the cry of the daughter of my people—
"The harvest is past and the summer is ended, and we are not saved.
"For the hurt of the daughter of my people am I hurt—
"Is there no balm in Gilead? Is there no physician there?
"Why, then is not the healing of the daughter of my people perfected?"
Not man, but God, asks: "WHY?"
Recall those who begged Jesus to leave the land because of the loss of a herd of hogs.
And you will never reply: "Lord, we have cows and hogs—
"And these must be saved, "Even though a few score girls are lost."

EXECUTIVE COMMITTEE OF THE MEN AND RELIGION FORWARD MOVEMENT

Two Scholarships to Be Given By Daughters of Confederacy

Mrs. T. T. Stevens, chairman of the scholarship committee of the Atlanta chapter United Daughters of the Confederacy, announces two scholarships to be given through the chapter this year—one in the collegiate department of Miss Woodberry's school, the other in either the primary or collegiate department of Miss Hanna's school. Applicants must be descendants of Confederate soldiers, and applications must be sent at once to Mrs. T. T. Stevens, 450 Luckie street, telephone 175 324, the decisions to be made as to the winners of scholarships next week.

Each year the Atlanta chapter offers scholarships in educational institutions, this principle being one of their order to help the children of the confederate heroes, as well as perpetuating the history and brave deeds of the latter. Miss Woodberry and Miss Hanna have given scholarships for several years, and it is probable that similar offers will be made by other Atlanta schools.

Hunt-Sewell.

A beautiful event of last Wednesday evening was the marriage of Miss Beattie Hunt and Mr. Roy Sewell, which took place at 8 o'clock at the home of the bride's mother, Mrs. Martha Hunt. The house was artistically decorated with quantities of hand-some ferns, palms and smilax. The ceremony was performed in the drawing room before an altar of palms, ferns and American Beauty roses. Mr. Paul Donohoe played the wedding march, Dr. W. R. Owens officiating. The bride was pretty in a dark blue charmesse serge coat suit with hat of blue straw, trimmed in peacock tips shading from blue to rose. She wore a corsage bouquet of brides roses and lilies of the valley tied with white silk cord.

After the ceremony an informal reception was held. Assisting in entertaining were Mrs. Jack Vaughan, Mrs. Clarence Lanford, Mrs. George Taylor, Misses Jay Christian and Furdie Bankston. Misses Annie Ruth Sewell and Ethel Foster presided at the punch bowl, while Misses Irene Sewell, Sarah Bankston, Helen McLaughlin and Nell Cox served refreshments. The color scheme was green and white.

McLaughlin-Anderson.

Mr. and Mrs. Frederick E. Arthur, of Americus, announce the engagement of their sister, Miss Linda McLaughlin, to Mr. N. H. Anderson, of Albany, Ga., the marriage to take place at their residence in Americus early in October.

Matinee Party.

Miss Lurline Daley entertained at a matinee party yesterday afternoon in compliment to her guests, Misses Louise and Julia Warren, of Louisville, Ga., and Miss Madeline Arline, of Savannah. Miss Lillian Daley and

Miss Louise Alexander, of Augusta, completed the party.

Vandiford-Vance.

The marriage of Miss Della Vandiford and Mr. J. E. Vance is announced, the wedding having taken place Saturday night at 124 Mountain street, Rev. A. C. Ward officiating.

Miss Patterson to Entertain.

Miss Ann Patterson will entertain a number of the younger set this evening at her home on West Peachtree street in compliment to Miss Anna Lowry, of Lenox, Tenn., who is the guest of Miss Emma Lowry, of Savannah. Miss Patterson will be assisted by Miss Carrie Blount, and Miss Dorothy Brown, of New York. Miss Dorothy Dillon's guest.

Miss Stewart's Dance.

Miss Helen Stewart was hostess at a delightful dance last evening at her home on Piedmont avenue in honor of Miss Marie Dinkins, guest. Miss Dora Chandler, of Dallas, Texas, was also present. Miss Stewart, who was assisted in entertaining by her mother, Mrs. W. W. Stewart, and Mrs. L. C. Dinkins, wore a pretty gown of pink tulle and lace. Miss Chandler wore a white lace over pink charmesse, and Miss Dinkins' gown was blue chiffon, with pearl trimmings.

About two hundred members of the college set were entertained.

House Party.

Mrs. W. A. Parker and Miss Louise Parker are entertaining a summer party at their delightful summer home, "Ashantee," near Clayton. The guests who went to Clayton yesterday were Miss Margaret Murphy, of Newnan; Miss Florine Hardwick, of Marietta; Miss Edith McKenney, of Monticello; Misses Jessie Thompson, Myra Scott, Mary Murphy, of Atlanta; Mr. Robert Tate Stevens and Mr. June Bunn, of Cedarhurst, and Charles Simpson, James F. Roane, of Atlanta; and Robert Redding, of Atlanta. The party will remain throughout the week, returning to Atlanta on Saturday.

SOCIAL ITEMS

General and Mrs. Evans, Lieutenant Tucker and Lieutenant Evans to Friday for Camp Perry, Ohio. ... Mr. Hugh Foreman will visit Atlanta this week. ... Mrs. Henry Rankhead, who has been the guest of Mrs. George Pullman at West End, N. Y., will join Captain Rankhead at Camp Perry this week. ... Mrs. Frank Pitts and Miss Katherine Ellis are at the Greenbrier White Sulphur Springs, Va. ... Mr. E. A. Alfred left Saturday night for a visit to Lake Tahoe. ... Mrs. Thomas Coleman and son are in Henderson, Ga., the guests of Mr. J. W. Hodges and Mrs. Kate C. Hodges. ... Dr. and Mrs. William C. Warren returned yesterday from Chicago and an extended winter trip. ... Mr. and Mrs. Russell Hopkins and children and Mrs. John R. Hopkins are in Avon, Cal. ... Mrs. John E. Respondele is seriously ill at her residence, 15 Harold street. ... Mrs. Estelle Garrett Baker left Saturday for New York to join Mr. Roland Alston and her mother, Mrs. C. L. Hodges, at their home. They left New York yesterday for Nova Scotia. Before returning home they will spend some time at Atlantic City. ... Dr. and Mrs. Thomas P. Hinson, who have been traveling in the west will return home Friday. ... Miss Charlotte Horner is still the guest of Mrs. Charles Bennett at Highland. ... Mr. T. R. Higdon leaves today for Clinton, where he will be for about a week before going to Franklin, N. C., and Torway. He will be away a month. ... Miss Marie Pennell is visiting friends and relatives in Wilmington, N. C. She will also visit friends in Virginia, before returning home. ... Miss Lucy Jacks, of Forsyth, and Miss Julia Gill, of Woodbury, are the guests of Miss Beattie Tappan. ... Dr. and Mrs. E. D. Richardson have returned from Franklin, N. C. ... Mrs. Frank Potts and Miss Helen Potts are spending some time at their summer home, "Lenox." ... Dr. and Mrs. Joe Jacobs are at Karselob. ... Mr. and Mrs. Cornelius Sheehan are in New York. ... Mrs. C. C. Nichols left yesterday for New York. She will visit Mr. and Mrs. Wells at Sarsfield, N. Y., before going to Chicago for a visit. ... Miss Ann Patterson has returned from Kentucky. ... Mr. and Mrs. Jacob Eisenman and son Fred have returned from Atlantic City. ... Mrs. Mae and Annie Bunkle are visiting relatives in Virginia. ... Mr. and Mrs. Arthur A. Craig, of West End, have returned from Chattanooga, where they attended the funeral of Mrs. C. E. Chatterbox. Elizabeth Craig, of Chattanooga, will be the guest of Mrs. Craig this week. ... Miss Regina Corriean is visiting friends at Woodstock Valley. ... Miss Dorothy Brown, of New York, is visiting Miss Dorothy Dillon. ... Mrs. Anna Lowry, of Lenox, Tenn., is the guest of Miss Emma Lowry, of Savannah. ... Mrs. J. O. Matthews and Mr. J. Horton Matthews leave today for Lake Torway, N. C. They will be joined on Wednesday by Miss Julia Williams, of Athens, Ga. ... Mrs. John C. Hart and Mr. Henry Hart will occupy the home of Mrs. J. O. Matthews during her visit to Lake Torway. ... Dr. and Mrs. Stoneville and Miss Louise Stubbs left Sunday for a visit to friends near Stanton, Va. They will join Mr. and Mrs. Thomas B. Payne at Greenbrier White for a stay before returning home. ... Judge J. T. Poolerton will leave next week for a trip north and will be accompanied by Miss Mary Stewart and Mr. John Stewart. ... Mr. and Mrs. Beaumont Davison leave today for New York. ... Miss Lillie Wylie will return Friday from Wyebeville Beach, where she has been for six weeks. ... Mrs. Lettie Gray Brown is the guest of Mrs. R. B. Gandy on Ross Hill, Columbus. ... Mr. and Mrs. James B. Garrison will leave in a few days for a visit to San Francisco, Los Angeles, the Yosemite national park and other places of interest. ... Mr. John Anderson Drake will call today for Savannah for New York. ... Mr. J. H. Hockaday has returned from Lake Torway, N. C. ... Mr. W. L. Stoddard, of New York, who spent Sunday in the city, left last night for New York. ... Miss Elizabeth Enigo will visit New York this month. ... Mrs. C. W. Cady, of Birmingham, Ala., is visiting Mrs. Ellen Stanley Moore at her home, 28 Drury street. ... Mr. and Mrs. Lowry Arnold left Sunday for St. Louis, Mo., where they will go to Greenbrier White Sulphur. ... Mr. and Mrs. Harry L. Throve and daughter

have returned from a month's visit to Atlantic City, N. J.

Miss Elizabeth, Jennie and Ruth Weiler are visiting relatives in Dallas.

Colonel R. J. Lowry leaves this week for a visit to New York. ... Mr. Samuel S. Dunlap, of Moon, spent Sunday in the city with Mr. and Mrs. John D. Little, the guests of Mr. and Mrs. J. E. Ward at Mountain street, Rev. A. C. Ward officiating.

CITY COUNCIL MAY SELL EDGWOOD PLANT

The sale of the old power plant which the city acquired when Edgewood was annexed to the city is considered as a possibility in the near future. Charles W. Smith, chairman of the tax committee of council, took the matter of the sale of the plant up with Chairman W. G. Humphrey, of the finance committee, Monday afternoon, and both are agreed that the city should sell the property. Chairman Smith believes that between \$4,000 and \$5,000 can be realized. In fact a party has approached Chairman Smith with a proposal to buy the site for \$4,000.

It is ideally located for a manufacturing plant, having a frontage of fifty feet near the Georgia railroad. Chairman Smith and Humphrey will have another conference regarding the sale in the near future.

CONTRACTS ARE MADE FOR PAVING STREETS

Council acted favorably on the following contracts for street paving at its meeting yesterday afternoon: R. M. Hudson, bituminous macadam on Woodson from Little to Love, \$115,000; Nichols Constructing company, bituminous macadam on Beckwith street, at 2175; rubble gutters, 60 cents; rock and chert, \$1.05, and rubble gutters 60 cents. Cement Stone and Tile company, Lakewood, from Ponce de Leon to St. Charles, rock and chert at 93 cents; rubble gutters at 65 cents. The following contracts were also made: Leon to North avenue, macadam, \$1.13; rubble gutters, 45 cents. South Prado to Piedmont, macadam, \$1.13; gutters, 65 cents.

MOTHERS' RIGHTS BILL FAVORABLY REPORTED

The mothers' rights bill, of which Representative John Y. Smith, of Fulton, and Sam L. Olive, of Richmond, are joint authors, was recommended to pass by substitute by the general judiciary committee of the house No. 1 yesterday afternoon. The measure gives to mothers the prima facie right to the custody of their children under 12 years of age. The law now vests the father with the sole control of all minor children unless he is determined by the court to be a person unfit, when the custody may be awarded to the mother. Another bill passed upon favorably by the committee was the tax discoverer bill of Representative McMichael, of Marion.

A. & A. TO BE SOLD BY ORDER OF COURT

The Atlanta, Birmingham and Atlantic railroad was declared formally foreclosed yesterday after having been given a month in which to settle all outstanding obligations. The property will now be advertised once a week for six consecutive weeks in the Atlanta, Birmingham and Boston papers. The date of actual sale will be set by Victor L. Smith, special court commissioner.

EAT MEAT SPARINGLY DURING SUMMER

Meat heats the blood—eat very little of it during hot weather. That doesn't mean that you have to sacrifice nourishing food because it is heating.

You will find Faust Spaghetti more nourishing than meat, and it is also a light, cooling food. By analysis you will find that a 10c package of Faust Spaghetti contains as much nutrition as 4 lbs. of beef. It is a rich, glutinous food made from Durum Wheat, the cereal extremely high in protein.

Faust Spaghetti can be served in many different ways—write for free recipe book. Sold in 6c and 10c packages.

MAULL BROS. St. Louis, Mo.

To improve your hair, try this treatment

If there is any condition of your hair you want to improve, you must first improve the health of your scalp.

To keep the scalp healthy and active, shampoo regularly in the following way: Rub your scalp fully five minutes with the tips of your fingers to loosen the dandruff and dead hair. Then apply a hot bath of Woodbury's Facial Soap.

Soap and rub it in, rub it in, rub it in. Rub thoroughly in gradually cooler water, having the final water really cold. Dry thoroughly then brush gently for some time.

This treatment with Woodbury's if continued regularly, will make your hair soft and fluffy, and give it the gloss and pliancy so much admired. Try tonight—see what a delightful feeling it gives your scalp.

Woodbury's Facial Soap

For sale by dealers everywhere. For 4c we will send a sample cube. For 10c, samples of Woodbury's Facial Soap, Cream and Powder. Address: The Woodbury Co., Dept. 503 Spring Grove Avenue, Cincinnati, Ohio.

Mr. and Mrs. Harry L. Throve and daughter

SAYS ENNIS DID NOT RESCUE WEBB BILL

Representative J. H. Evans, of Sevean, has addressed a letter to The Constitution telling why he thinks the bill to enforce the Webb law, which passed the senate, will not come up in the house this year.

He says that if the temperance committee had made an unfavorable report he would have got the matter before the house with a minority report which several of the committee would have signed. That would have given the measure a chance this year.

The effect of Mr. Ennis' substitute was to postpone consideration of the bill until next year and ended the measure so far as the current session was concerned.

Editor Constitution: I must confess that I was surprised to see an article in your issue of July 31, headed, "Ennis Rescues House Liquor Measure." The facts are: When the committee on the question was asked by the editor of the Constitution in the measure as passed by the senate, Mr. Fulbright, of Burke, who is not a member of the committee, led the discussion in favor of recommending the bill favorably to the house, followed by myself.

Mr. Ennis and others of the committee opposed its being recommended for passage at this session of the house. I then moved that we recommend that the bill do pass. At once Mr. Ennis moved as substitute that the bill be referred to a committee of three or evered. On the question being called, all except two members who were present at the meeting supported Mr. Ennis' substitute. Those two were Dr. Dean and myself.

Will state in your issue in several members who were not present and they were on hand would have given a larger dissenting vote to the Ennis substitute had not been introduced and sustained by the committee. I would have preferred a more active report favorable to the passage of the bill, which would have brought it before the house for consideration and given it at least a live chance.

J. H. EVANS.

CONFERENCE COMMITTEE GIVES TURNER AN AUTO

That little game of see-saw between Atlanta's council and the aldermanic board over certain items which various committees want put in the finance sheet, goes on as mercurially as ever. Council passed favorably on each item, but the aldermanic board turned each one down. Alderman Maddox Monday called for a conference committee to take up the rejected items, with the result that \$750 instead of \$850, has been recommended for an auto for the city electrician; \$200 has been recommended to pay the expenses of delegates to the League of American Municipalities convention, and \$400 agreed on for a shed over the night soil tank near the crematory.

The committee sustained the aldermanic board in its refusal to concur in council's action by returning \$100 to Assistant Manager Rupp.

Council adopted the report, and the matter now stands to be approved by Mayor Woodward.

Worth Seeing The Little Shop Hotel Ansley

WILL NOT CONSOLIDATE METHUEN COLLEGES

Mecon, Ga., August 4.—(Special.)—The plan for the consolidation of Wesleyan, LaGrange and Andrew Female colleges will not be carried out this fall as originally planned. Last spring the president and executive boards of the three institutions conducted negotiations looking to a consolidation, believing that it would be to the best interests of all concerned.

The proposition was heartily endorsed by the representatives of all of the institutions, but it was discovered, when detailed plans of finance and administration were considered, that the interests of each were so complex and varied as to make it practically impossible to work out a satisfactory arrangement. No consolidation, therefore, will be presented to the conference this fall.

Mary Manning, the infant daughter of Mr. and Mrs. G. W. Manning, died yesterday morning at 7 o'clock at the residence, 28 Pickett street. The body was taken to Burkert-Stimmons undertaking establishment and funeral arrangements will be announced later.

Dewitt Oliver, 43 years of age, died at the residence at Collings Springs, Ga., at 12 o'clock Sunday night. The funeral services were conducted at Burkert-Stimmons' and interment was at Oakland.

Meeting Postponed. The meeting of the Country Collective society, which was set for July 30, was postponed and will be held on August 5 at 3:30 o'clock in the main pavilion at Grant park.

School Tax Election. Hazlehurst, Ga., August 4.—(Special.) In an election for school taxation for the education of the country children, the county went by nice majority in favor of taxation. The friends of the measure are highly elated over their victory. Much credit is due County Superintendent A. B. Hursey.

Farris Made Receiver. A voluntary petition in bankruptcy has been filed with Deputy Clerk Fred Boers, of the federal court, by Fred Farris, of Americus, Ga. The petitioner declares his liabilities aggregate \$2,224.82, with \$2,319.55 in assets. H. A. Farris was named receiver under \$1,000 bond.

Hotel Ansley Atlanta, Ga. The South's finest and most modern hotel. Club luncheon served today from 11:30 to 2:30 p. m., 50 cents per person. Music in Parksheller.

Menu as follows: Radishes Olives Beef Broth a l'Anglaise Fried Filet of Sole Tartar Home-made Sausage Cakes, French Fried Potatoes Spinach and Cream Pudding Diplomat Coffee Tea or Milk

WASH. AT THE CAPITAL CITY

CAPITAL CITY RHYMES and REASONS No. 30

Not a shred nor ravel,
Not an edge nor fray
Since Spick and Span their work began
To drive all smudge away,
They study everything with care
For they know how—and this is where:

Capital City Laundry

EDUCATIONAL

THE GILMAN SCHOOL
ROLAND PARK, MD.
The most beautiful suburb of Baltimore. Accommodations for 80 boarding boys in the new building; 100 boys and 14 masters. Proprietor for the leading colleges.
Dr. John M. T. Finney, President Board of Trustees.
FRANK W. FINE, Headmaster.



PEABODY
Conservatory of Music
BALTIMORE, MD.
The leading endowed musical conservatory in the country.
Scholarships and diplomas awarded. Circulare mailed. Tuition in all grades and branches.

LAW

The University of Georgia
Offers Full-day Law School, with professors giving entire time to instruction in Law. Standard entrance requirements. Integral connection with University life. Over 1000 graduates, men prominent in statesmanship, on the bench and at the bar. Send for catalog describing courses and giving full list of graduates and their location. Diploma admits to bar. Address DEAN SYLVANUS MORRIS, Athens, Ga.

Ga. School of Technology
The graduates of this leading engineering institute always in demand.

They are always well versed in the advanced courses in Mechanical, Electrical, Textile and Civil Engineering, Engineering Chemistry, Chemistry and Architecture.

Preparatory to real teaching, including use equipment for shop, mill and laboratory. New hospital, saw shop, building, heating, plumbing, etc. E. O. G. School of Technology, 1000 North Avenue, Atlanta, Ga. Catalogs sent free for request.

E. G. Malbone, LL.D., Pres., Atlanta, Ga.

EXCURSIONS

Two great Tours East and West. Special trains. Excursion Shipy. All Expense paid. Best hotels. On August 9 Southern Merchants' Tour (Free to Merchants), visiting Cincinnati, Indianapolis, Chicago, Milwaukee and Lake Michigan. An 8-day expense-paid-trip for only \$25.00. (Tickets good for 30 days with stop-overs). Special trains on both tours leave Atlanta for Birmingham, Chattanooga and Knoxville. Limited and select party Special cars for ladies alone. Write today for reservation and full particulars. J. F. McFarland, Agt., Box 1614, Atlanta, Ga.—(adv.)

HOTELS AND RESORTS

MANHATTAN SQUARE HOTEL

OPPOSITE MANHATTAN SQUARE PARK, FACING MUSEUM OF NATURAL HISTORY.

50 to 58 West 77th St., New York City

Coolest Location in City

Overlooking Hudson River, midway between Riverside Drive and Central Park. Ten minutes to shopping and amusement center.

Parlor, bedroom and bath, \$250 per day for two persons. Parlor, two bedrooms and bath, \$3.50 to \$4.50 per day for three or four persons. Best value in city. STRICTLY HIGH-CLASS HOTEL IN HIGH-CLASS NEIGHBORHOOD.

F. N. ROGERS, Manager

BOOK BARGAINS

50c to \$1.50 Novels, Humorous Skits, etc., by well-known writers, reduced to 25c.

About 500 in all. Reduced because they are slightly shop-worn. But their condition is such that they will be welcome additions to many libraries. Neatly printed and prettily bound.

Drop in today and look them over. They're going fast—at 25c a copy.

Quick Mail-Order Service.

Southern Book Concern

(GAVAN'S)

71 Whitehall St. (Right Near Hunter St.)

Why Don't You Have Home-Baked Crackers?

⊞ No, you need not bake YOURSELF in the process.

⊞ But you can have home-baked crackers and biscuits just the same, without the toil of mixing and stirring and watching and baking them. No loss of time, either.

⊞ You can buy BLOCK'S.

Never better crackers and biscuits came out of the oven than those baked by BLOCK—here in Atlanta.

They're the best that money and science and skill can get together.

They get to you fresh. They are crisply, delicately, nuttily good and flavorful. They have that snappy crunch that makes you want more.

Why buy crackers baked a thousand miles from where you live? Why let your biscuits journey over seas before they join the soup or the salad or the sweets upon your table?

Buy BLOCK'S—the kind that are baked every day just a few minutes from your home—the kind that have no superior.

BLOCK your grocer if he offers you the other kind.

Buy Block's Baking

PEACHTREE

CITY TICKET OFFICE
EITHER PHONE

THE ATTRACTIVE WAY NORTH & WEST

FIRST MEETING IS CALLED TODAY

Convention Is Called to Order at 10 A. M.—Addresses of Welcome by Gov. Slaton and Mayor Woodward.

Convention is called to order at 10 a. m. Address of welcome by Governor Slaton and Mayor Woodward. Today is the first big day of the convention. Numbers of merchants arrived in the city yesterday, but the big crowd will come in this morning. Everything is in readiness for the big doings and there will be a constant stream of merchants registering at the Auditorium from 7 a. m. until night.

William L. Percy, the general secretary of the Jobbs & Wey company, will be on hand as the official welcome and those who remember his genial smiles from previous conventions will be delighted to see him again.

The first meeting of the convention will be called to order at 10 o'clock this morning. There will be addresses of welcome from Governor Slaton and Mayor Woodward. At 10:55 o'clock the speeches and discussion on the leading topic will commence. The subject is "How Can Merchants, Landlords and Bankers Best Direct Their Influence Towards Securing Greater Diversity of Crops?"

This evening at 8 o'clock the merchants will be entertained at the Forsyth theater. The entire theater has been engaged and it is sure to prove a splendid send-off for the big times ahead.

The following is the complete program for the morning session:

- Tuesday's Program.**
- 10:00 O'Clock—Convention called to order.
 - 10:05 O'Clock—Invocation.
 - 10:15 O'Clock—Address of welcome—Governor Slaton.
 - 10:30 O'Clock—Address of welcome—Mayor Woodward.
 - 10:45 O'Clock—Response to address of welcome.
 - 10:55 O'Clock—LEADING TOPIC. How can merchants, landlords and bankers best direct their influence towards securing a greater diversity of crops.
 - 11:15 O'Clock—RELATED SUBJECTS. The marketing of over-plus of grain.
 - 11:25 O'Clock—Cattle and hogs as a by-product.
 - 11:35 O'Clock—"The Greater Stability of Credit Resulting."
 - 11:45 O'Clock—Open parliament on leading topic. (Limit 5 minutes to each speaker.)
 - 12:30 O'Clock—Adjourn.

Si Hawkins Is in City; Is Ready for Big Time

New Member of Firing Line Staff Arrives and Immediately Takes Up His Duties—Much Impressed With Atlanta's Hospitality.



Dear Folks: Well, I got here. I started from home Sunday. (I don't aim to tell yew what time I started, 'cause yew might get ter fingerin' 'bout how far I come, an' I don't tend to tell yowall whar my homeplace is.) When I hit Atlanta I shore did feel mighty queer fer quite a while. I see bein' as how I ain't bin nowhars to speak of, I was some rattled, what with all the hubbub and rattetybang of the big city. When I got out of that gosh-darned big depot I wuz standin' 'round lookin' a mite lost, I reckon, when a mighty nice appearin' young feller comes up and and ses: "Be you a visitin' merchant?" First go off I reckoned he must be one of these yere "skin" fellers yew read 'bout, but I seen that some other men wuz goin' with him, as didn't know him, so reckoned it mus' be all right. I got in his auty-mobel and he ses: "All right, Jim," and right away we started. It wuz the first time as how I'd ever bin in an auty-mobel, but I'll be derned ef I was goin' to let on to him an' his friends that I wuz as green

ANOTHER GATHERING HERE IN NOVEMBER

Southern Textile Association Chooses Atlanta for the Meeting Place in November.

As a special meeting of the executive committee of the Southern Textile association, held yesterday afternoon at the Hotel Ansley, it was decided, for various reasons, to hold the next convention of the association in Atlanta. The dates chosen were November 21-22, 1913, and the headquarters will be established in the Ansley.

Alonso Her, of Greenville, S. C., who is president of the association, pointed out that Atlanta was undoubtedly the place to hold the convention, as it was the geographical center of the cotton mill territory. He said that when the association met in Charleston there were over 300 members present, and that he had no doubt, that with its more central location, Atlanta would attract around 500. As most of these gentlemen will bring their wives with them, it means quite a large crowd coming to the city at that time.

Mr. Drake, a local member of the association, was made chairman of a special committee to make all arrangements for the convention in November.

As I looked, so I jes' dug in my finger nails and hung on. By and by we comes to a big buildin' all fixed up with flags and suchlike, and we steps and goes inside. The name of the place wuz Silvey & Co., and they ran a kind of a dry goods store, but it is so durn big I reckon a man couldn't buy a piece of print stuff for a dress for his wife. They all see they wuz might glad to see me, an' one feller ses: "I'll bet this is Si Hawkins!"

I reckon he knew me from the pinter I had in the paper Sunday. He ses his name wuz Rambo, and he tells one of the other fellers to tak me round to a good hotel, and so we gets in the auty-mobel agin and goes up the street aplace til we comes to a fine lookin' buildin' called the Hotel Ansley. It wuz shore some fine lookin' place in-side, and they fixed me up with a room that wuz jes' as pretty a place as yew could think of. I slop thar last night, and believe me, it felt so good I jes' stayed awake all night enjoyin' it.

Well, after I'd got my room all fixed I thought as how I'd take a walk round and see the sites. I got on a street called Peachtree, but I couldn't find no peachtrees anywheres as I could see. I never want to see another circus as long as I live. That thar street is better than any circus

Continued on Page Twelve.



"And After the Last Letter Was Signed They Talked Together of Many Things."

The Oldest Salesman was sitting in the office yesterday with a broad grin on his face. It was a regulation "joy look" and the Young Traveler was moved to remark upon it.

"Somebody must have left you a million dollars," was his comment.

"If they did, I haven't heard of it yet," replied the O. S. "But I simply can't help grinning when I think of the big time I'm going to have this week, and, as I can't help thinking of it all the time, I have to wear this pleased look around with me every minute."

"Well, I'm anticipating a good time myself," said the Y. T. "but I have looked forward with more pleasant anticipations to certain events than I do to this merchants' convention we're going to stay in for. To my mind, it seem that we will simply have to work in the house extra hard meeting customers and selling goods, and then, maybe, have to go out with a bunch of them to places we are not particularly anxious to see. It always seems to me that when you feel that you have to go to a show or a barbecue or something or other that you don't enjoy it as much as when you just take the notion and pick up and go. I must admit that if I was going to have a week's vacation instead, or was going on a trip to Europe, or to see a world's series played, I would be more eager than I am right now."

"Son, you're young," said the Oldest Salesman, with a reminiscent look on his face. "When I was your age I remember a baseball team we fellows got together—say, that sure was some team. Why I remember one time when we played Decatur—" "Cut it, cut it." It was the Manager speaking. "When you get on your old town lot baseball you are a worse fan than anyone in the city. Stick to your subject and go on with the story."

"All right. As I was saying, the Young Traveler over there is quite young. He doesn't realize yet all the good times to be had at a convention like this, because he hasn't experienced so many of them as we older fellows have. You see, the good times he has experienced so far have consisted of small stuff—the kind of thing that school boys and college sports go in for. He hasn't had a chance to know what a real man's good time consists of, and when he does get that chance—just watch him eat it up."

"I expect to see him much more anxious for the next convention to come around in February than he was for this one, and each one will make him a little more appreciative of the next. Now, I'll bet there is one thing he hasn't even thought of. And that is that playing host to a bunch of merchants is one of the most liberal educations a salesman can have. It gives him a chance to understand his trade better, to know human nature in its best form, and to learn how to treat a man so that he will be anxious to see him when he comes around next time. Then all selling is pretty much the same in its basic principle, and while the talks at the convention are particularly directed to merchants, I anticipate learning a good deal myself. I know I always have learned a lot at these conventions. Then again, it is a splendid chance to meet all my old friends amongst my fellow craftsmen of the road. They will all be in, you know, and we'll find time for a little 'le swappin'', at any rate. "Then our friend also scorns 'arranged' theater parties and barbecues, etc. Shucks. He'll have a better time than he ever had before at a show or 'cue, either. Why, he'll see Tom Jones, of Griffin, there, and Bill Smith, from Florida, and Sam Brown, from Wallalla, and he'll feel that he is part of the Atlanta Spirit that is playing host to these men, and he'll feel proud of himself for helping to give them such a mighty good time. "Good time! Of course, he'll have a good time. He just can't help havin' a good time. He'll be learning something every minute and if that doesn't insure the best of all possible times, I don't know what does. The Young Traveler rose and stretched himself. Then he said: "I believe you. I didn't quite look at it in that light before, but I'm glad you've pointed out the possibilities of enjoyment and I'm going out after them, every one."

WARD-TRUITT CO. ARE SELLING OUT

Well-Known Wholesale Dry Goods House Announces Closing Out Sale—Passing of Old Firm.

It came as a distinct surprise when the announcement was made that the dry goods house of Ward-Truitt company was closing out their business. This is one of the best known of the Atlanta houses in this line, and they have long been prominent in the wholesale world of the south.

They have announced a big closing out sale starting this week, and the president of the company, W. A. Ward, stated yesterday afternoon that they had already sold several nice bills and that he was very well pleased with the first day of the sale.

They have called in all their salesmen to wait on the visiting merchants during the convention, and amongst these are:

- D. P. McDaniel, Louis Parker, Luther Parker, C. V. Nally, D. G. Garrard, L. G. Woodall, E. K. Culpepper and Paul Cooper. They will all be glad to meet their merchant friends in the house.

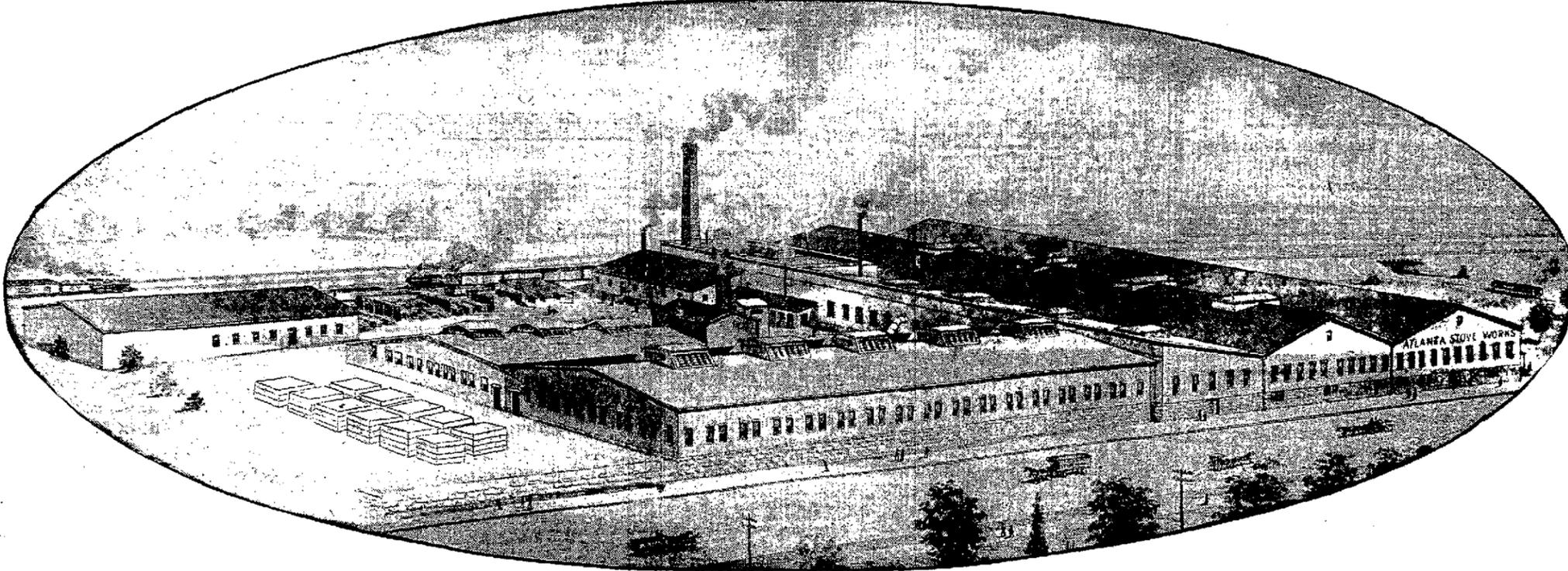
IN FOR CONVENTION.

Brown, Perryman & Greene Co.'s Salesmen Are Enthusiastic.

Brown, Perryman & Greene company, the big wholesale house, are always one of the popular places of call with the visiting merchants. They are prepared to entertain their friends with every facility the city offers and have called the following salesmen in off the road to help entertain:

- Al. N. Greene, H. M. Walker, from South Carolina; L. S. Peterson, from southwest Alabama; C. R. Hubbard, southeast Alabama; J. F. Jenkins, Florida; J. O. Chambers, C. D. Dickinson, J. H. Martin, southwest Alabama; W. A. Haley. James A. Bates, who is now house salesman with the company, is especially anxious to meet his many friends who he remembers so kindly from his days on the road. Mr. Bates only left the road for the house salesmanship a few months ago. G. Lipses, house salesman, will also be in all week, meeting the visitors.

ATLANTA STOVE WORKS



THE most complete, modern stove plant in the entire South invites Southern merchants to visit and inspect it on their visit to the Merchants' Convention to be held in Atlanta, August 4th-15th, 1913.

The ATLANTA STOVE WORKS
Makers of the Celebrated Barrett Range, Atlanta Line Stoves and Ranges
ATLANTA, GEORGIA

Temporary Show Rooms for Convenience to Merchants 97 Peachtree St.

WARD-TRUITT COMPANY

Going Out of Business

Two Hundred and Twenty-Five Thousand Dollars (\$225,000.00) Stock Must Be Sold in 60 Days.

Special Prices, Terms and Discounts Given

SEE US FOR BARGAINS

ATLANTA OFFICE
205-206-207 Gould Building

E. T. Roane

E. M. Luncford

PHONE Main 1536

Young-Smyth-Field Company

Philadelphia, Pa.

Hosiery, Underwear, Gloves, Ladies' Shirt Waists, House Dresses, Gents' Furnishings, White Goods, including Towels and Table Linens, Laces, Embroideries and Fancy Notions.

Come to see us.

SHOW CASES—DISPLAY FIXTURES

We have a big stock of Show Cases and a complete line of display and window fixtures. Buy now while prices are low. Higher prices in force very soon.

ATLANTA SHOW CASE COMPANY

Tabernacle Place

At Junction Marietta and Walton Sts.

LOOK FOR THE GREEN TAG

IF YOU WANT TO SAVE MONEY

Extra Values in Stationery School Supplies and Druggists Sundries

THE S. P. RICHARDS COMPANY

90-92-94 CENTRAL AVE.

Everything Marked in Plain Figures. We Sell to Dealers Only GIVE US A CALL IF YOU WANT TO GET ACQUAINTED

FALL OPENING

Wholesale Millinery

M. KUTZ CO.

Corner Pryor and Mitchell Streets

Stocks Full and Complete Now

IMPERIAL HOTEL

Peachtree and Ivy Streets

ABSOLUTELY FIREPROOF

American Plan \$3.00

European Plan \$1.50

And Up

And Up

A. R. EVANS, Manager

Room 606, New Kimball Hotel

BATTLE AXE SHOE DISPLAY

Visiting Merchants—Come to See Us

N. K. Smith, in Charge

CAPITAL CITY TOBACCO CO.

176-178 Marietta St.

Atlanta, Ga.

IMPORTERS AND JOBBERS

The Only Exclusive Tobacco House in Georgia When in Town Come to See Us It Will Be Worth Your While

GUANO MIXERS in need of Bulk Acid, Kainit, Nitrate Soda, Tankage, Muriate Potash or Coal at Wholesale, see or write

W. E. McCALLA, Manufacturers' Agent

45 Atlanta National Bank Building, Atlanta, Ga.

We have the agency for the Fox furnace. Get our prices and let us give you figures on your job.

ANDERSON BROS. & RICH

Both Phones

270 Edgewood Av.

BACK-PEDALLING

About twenty-five years ago, when bicycles were much in vogue, I was the fortunate possessor of two good wheels, one of which was a "tandem"—built for two persons to ride; and many times have I enjoyed an outing with a fair one as a partner, on some long country ride.

In those days no "good roads" commission had been busy, and the average country road was rough and either muddy or dusty—most of the time buried in 6 inches of dust, often obscuring a rock or other obstruction which would occasionally throw us off the wheel to be literally immersed in pulverized macadam or ordinary clay dust.

As I look back now, it seems to me the hills were longer and steeper than they are today, and certainly they were longer and steeper enough to test our strength and endurance. I recall very distinctly one glorious Saturday afternoon—that is, glorious overhead, but quite warm, and the road a little heavy from a recent shower. For a partner on that trip I had a beautiful companion, and withal a delightful girl for such an occasion. We wheeled through Forest Park quite gaily, and then out on the Clayton road, and I recall so well that as we approached a long, steep hill, I gathered myself together for a long pull, of course expecting the young lady to pedal hard enough to offset her own weight or a part of it at least.

Well, I thought I would never get to the top of that hill. I strained every muscle to the limit; I leaned 'way forward, pushing, pulling, puffing, blowing and sweating (I was going to say perspiring, but the word won't fit the occasion); finally I reached the top of the hill, and, exhausted, I stopped, and as I got off I turned to help the young lady off, with the little strength I had left. She looked at me, her lovely face wreathed in smiles—and looking as fresh as a daisy, she said (oh, so sweetly), "I was back-peddaling all the way up—you must be awful strong!"

According to the best rules for writing stories, here's where we should stop, so you will never know what happened after that never-to-be-forgotten moment in my young life.

Now the moral from this story of the long ago is quite plain and easy to understand. It is this: We should work together, co-operate; not "lie back" and let the other fellow do all the work, and especially we should assist him and not retard his efforts! Since the state of that wonderful ride on the tandem bicycle, I have had a quarter of a century's business experience, and it is a fact, much to be regretted, that many of your associates and co-laborers are constantly "back-peddaling" on you, and not always with a smile on their faces, either.

Co-operation, team work, a "pull all together" is so very essential in order to show high efficiency, and this little story is told to point this moral.—W. Daviss Pittman, in The Business Philosopher.

He Gives Away Cigars



E. F. Malone is the man who professes one of those genuine "glad-to-see-you" handclaps when a visitor walks into the Capital City Tobacco Co.'s offices on Marietta street. And it is a fact that he really is glad to see any visiting merchants, whether they sell cigars or not. He says that, anyway, there are more people who smoke cigars than sell them and so he is placing a table full of their best brands right by the door where everyone can help themselves as soon as they get inside.

SI HAWKINS IS HERE

READY FOR BIG TIME

Continued From Page Eleven.

that ever come our way, and I reckon it mus' be the busiest place in the world. Several fellers seemed to 'no me from my piter, 'cause they see, "Howdy, Uncle Si," real polite. Finally one feller introduced himself as named Addy. He tuk me down to his place and it turned out to be called the M. C. Kiser company. Seems they sell shoes, but I reckon they must sell mo'n a dozen pair a day, 'cause they use another of these here big buildings, and had a mighty busy look 'in.

Along about this time I wuz beginnin' to feel kinder vacant in th' place whar my corn bread goes, so a Mister Sullivan, who seemed like a mighty smart feller, see to Addy to tuk me to an eatin' place. He more give me no go to feed, and I reckon I'm lookin' some fatter sense.

In the evening I just loafed around the city, and saw some sites along Peachtree and Whitehall streets that I never counted on seein' when I come to town.

First thing today I'm going to register my name, and then I kinder feel like I'll hear some speakin' at the Auditorium. Every feller I talked with on the cars seemed to be agoin' to hear it, so I reckon I might jes' as well go 'round, and maybe I'll learn some 'bout store keepin' I don't no. Anyhow, I'll let you'll no what I do tomorrow mornin', and th' then. Affectionately yours, SI HAWKINS.

He's Busy Today



R. K. Rambo is one of the many well-known Atlantians who feels that this is about the pleasantest week he will spend this year. Sales manager for John Silvey & Co., the big wholesale dry goods and notions firm, he is wearing an ever-broadening smile as he shakes hands with merchant after merchant who he remembers as an old and good friend of the days when he used to pack his samples and hit the steel tracks for orders.

The company has three automobiles which they use to meet all incoming trains and these cars are at the service of the merchants who arrive. Every time a train comes into the city there are a bunch of merchants who go straight to John Silvey & Co. and Mr. Rambo and the salesmen who are in the house are kept busy seeing that these guests see all they want to, get all they want, and are assured of being well taken care of during their stay in the city.

Mr. Rambo is a busy man, but he enjoys it.

PROVERBS OF MONEY MAKING

Success measured by the accumulation of wealth is a very dazzling thing; and men are naturally more or less admirers of worldly success. And with such valuable sources of necessary information within our reach, it would seem nearly impossible for the diligent worker to fail. Of course one who recognizes no higher logic than that of the dollar, may become a very rich man and yet remain an exceedingly poor creature.

A great number of books have been written for the purpose of communicating to the public the grand secret of making money. But there is no secret about it.

"Take care of the pennies and the dollars will take care of themselves."

"Diligence is the mother of good-luck."

"No pains no gains."

"He who will not work neither shall he eat."

"Better go to bed supperless than rise in debt."

And the best of all is: "The world is his who has patience and industry."

Such are specimens of proverbial philosophy embodying the hoarded experience of many generations. They were current in people's mouths long before books were printed. Solomon poured out wisdom when he said:

"Go to the ant thou sluggard; consider her ways and be wise."

"The hand of the diligent maketh rich."

"Seest thou a man diligent in business? he shall stand before kings."

No man is proud of his ignorance or idleness; but every man glories in the patient industry by which he won his laurels.

The road is rough, but in work alone man finds contentment.

Though the world scoff at small beginnings, yet by such, history tells the story of greatness.

Of course Jay Gould began by selling rat-traps.

J. C. Hoagland began on a little side street, worked nights manufacturing baking powder, and today the word "Royal" is worth a million dollars a letter.

Disraeli prophesied in the house of commons when they laughed at his oratory: "I will be down now," he said, "but the time will come when you will hear me."

The time did come and he earned his position by dint of patient industry.

With one idea ahead, and patient concentration and work behind, all difficulties will fade into success.—Carlisle Holcomb, in The Business Philosopher.

ADVERTISING COSTS.

A gentleman asked the writer the other day if he could outline an advertising campaign for him for a new article he was going to put out shortly. The first question asked was "What territory do you want to cover?" The reply came, "From Canada to Mexico and from the Atlantic to the Pacific." Question No. 2 was "How much money are you prepared to spend?" and the answer was "Well, how much will it cost?" So that ended the conversation then and there.

It is absolutely impossible to say how much an advertising campaign for a given article is going to cost. The first question to approach the question. The way to go at it is to figure out what percentage of the capital to be invested is to be put into advertising for the first year and then what percentage of the income is to be used for advertising for the future years. Then see that the best possible results are obtained for the money expended. A good advertising manager can always get results for money spent on publicity. The difference between a good advertising man and a better one is in the percentage of results.

When you start to figure on an advertising campaign of any scope at all don't ask, "How much will it cost?" but "How much can I spend?" The results will be better in the long run.

WHICH IS THE CORRECT VIEW?

A young salesman recently came in after his first trip on the road. He is a nice young fellow, with a smart, clean appearance, looks neat and talks neat, and as a result he had had good business. He was feeling encouraged about his work and talked optimistically about everything. But he was asked one question and when he answered it, although he was still optimistic, it could be seen that he was thinking carefully and gave his reply just exactly as he felt in the matter.

The question was this: "Do you think that all these kicks that you hear some travelers making about the condition of hotels and travel are thoroughly justified?"

In his reply he gave what, to the unprejudiced observer, must appeal as the only correct and sane answer. He said that he had found that the railroad men and the hotel men in the territory he had covered were just about equal. That they all had their faults and their good points just the same as other people and that on the whole he had been well treated. He said that he was perfectly satisfied with hotel fare, because the great majority of the hotel keepers were men who were trying to act unto others as they would have them act towards them. The hotel business in Georgia is well conducted with the exception of a few isolated cases, and these are so few and far between that, while it would be advisable to pass a stringent hotel inspector bill in order to look after the good as well as of the bad, there are mighty few poor places to stop at compared with the good ones.

Now let us take the opposite view

of this matter. An older salesman who has covered territory in many different states sent in a letter to these columns the other day which declared that the hotel accommodations throughout the country are mighty poor. He declared that if a hotel inspector was appointed that he would find a lot of work to do in practically every hotel he could find and that a man who lived on the road got the worst treatment of any man.

Let us compare these two viewpoints. In the first place it must be remembered that the biggest influence there is for good in this world is the home life that we live. The man who is deprived of any part of that home life suffers in his character and personality accordingly. Now, the man who has spent eight months out of every year on the road for the past twenty years cannot help but have suffered in certain aspects of his character as a result of this. Of course he has improved in certain other aspects, which possibly make up for the lack, but the point now is that the things which he lacks are the very things which he needs to make him see the good in his daily hotel life. The hotels are to him his home, and when he has missed a real home for the greater part of many years he is not in condition to appreciate what accommodations he is getting. To a certain extent he is probably soured on his surroundings and as a consequence he cannot see good in anything connected with those surroundings. It is probable that of the two views expressed above, that of the younger man is the more correct, because he is fresher from the good influences of a home and so is in a saner condition to estimate the things that he is getting.

The big wonder of the traveling men's fraternity is that as a set they stay so genial, so kind and kind to their fellow humans. It is excusable in people who hardly ever see their home if they develop into perpetual grouches. All honor to the men of the road in that they always remain the best class of men to meet that there is anywhere.

CHRISTMAS SAMPLE ROOM

Tower Manufacturing and Novelty Co. Shows New Goods.

William C. Lewis, who represents the Tower Manufacturing company in the south, announces his new and complete line of Christmas, holiday and novelty goods in his sample rooms at 8 Peachtree street. Mr. Lewis is a well known street goods man in this territory and is sure of a warm welcome from his many southern customers when he meets them with the new line of samples.

Mr. Lewis is anticipating a big trade from his territory this year, and states that he feels this way because of the fact that people have been buying very lightly for the past year, and that crops are coming along so splendidly this season that there is bound to be a relaxation in the money situation this fall.

Well-Known Shoe Man



C. J. Sullivan is secretary of the M. C. Kiser Co., the firm whose shoes are known all over the country as the "Shield Brand."

Mr. Sullivan always wears a smile which does a man good to see, but this week he is even happier looking than usual. He is kept busy helping the salesmen of the company entertain their guests, the merchants, and he states that he is having the time of his life.

"Some people," says Mr. Sullivan, "seem to think that a host's job is not the pleasantest in the world, but my idea is that it all depends on the people you are entertaining. Personally, I am enjoying myself this week first-class and it does me good to see that all these good fellows of merchants are put in the way of getting everything in the amusement line that we can provide for them. Incidentally, we are selling some mighty nice bills of shoes and that also helps to make a man feel good."

Dougherty-Little-Redwine Co.

WHOLESALE

DRY GOODS AND NOTIONS

32-34 South Pryor Street

Make Our Store Your Headquarters During SOUTHERN MERCHANTS CONVENTION

E. L. Adams Company

WHOLESALE GROCERS

We extend a hearty welcome to all visiting merchants while in the city.

OUR MOTTO: Merchandise of Quality, Prompt Service.

WELCOME

Southern Merchants

Visit our wholesale house, corner Broad and Hunter streets, during your stay here. We have specials by the carload for you. Let us help you select a 5c and 10c bill of goods for a department in your general store, and watch the results you get from these.

You could not carry a present home that would be more highly appreciated, as to be able to tell your town upon your return that you had arranged to give them a 5c and 10c department.

Then let us give you our plan for opening this while here. Make our store your headquarters. Have your mail sent in care of us.

McCLURE TEN CENT CO.

47-49 South Broad Street

Eastern Hostesses.

One of the most unique households in the diplomatic circle is that of the Turkish ambassador, Zia Yussouf Pasha. The ambassador is a widower, but has had with him during a

great part of his service in Washington his son and daughter-in-law, Mme. Zia, a charming American, and his daughter, Mills Zia, who, unlike the majority of her countrywomen, dresses in American fashion. The family of the ambassador represents the new and progressive party in Turkey, and the women of their household are quite as up-to-date as those of many of the countries of Europe.—Label Joyce in July National Monthly.

Complied With Her Request.

The father and mother and 8-year-old Willie were taking a short ocean voyage for the first time. Both parents were exceedingly seasick, but not so Willie. He was having the time of his life. In low, weak tones the mother said:

A College Park Mercantile Firm



BASKIN & NICHOLS, GENERAL MERCHANTS, COLLEGE PARK, GA.

The above gentlemen are the two members of the firm of Baskin & Nichols, of College Park. They run a general merchandise store and are rapidly forging to the front as progressive retailers. They buy practically all their goods through the Atlanta market and have recently purchased a splendid bill of goods from the wholesale dry goods and notions house of the Ridley-Willason-Wyatt Co.

Both members of the firm will be in Atlanta for the greater part of the convention.

ABOUT TURNING OLD ACCOUNTS INTO CASH

When a great proportion of retail business is done upon a credit basis the success of the average retail merchant depends in no small degree upon his ability to handle accounts. He must know every available method for collection from the delinquent.

Experienced merchants agree that a system of limits is necessary for the successful operation of a credit business; first, a limit on the total amount of outstanding accounts—governed by the available working capital; and, secondly, a limit on the amount and terms of payment for individual accounts—governed by the financial condition of each customer.

Indeed, a system of limits properly applied to credit business can cut risks to the minimum; but it cannot bring in the old unpaid accounts left over from previous years. Many of these are fast outlawing, and it is a big problem to turn them into cash. In many cases, the solution can be found through applying the experience of retailers who have been successful in handling this class of collections. Here and there one has discovered a new way to get money from seemingly worthless accounts. Equipped with a knowledge of the successful methods of others, the average retailer should be able to collect a portion of his "uncollectable" accounts.

An Ohio merchant, who did a \$35,000 business last year, three-quarters of it on a credit basis, and lost but \$150 in bad accounts, believes that an ounce of prevention is worth pounds of cure. He works accordingly:

"I find," he says, "that the best time to talk to a customer is when an account is first opened. Granting credit seems like a favor then. I make it plain that the terms will be rigidly enforced, and it is seldom that an applicant will not agree. Of course, it is necessary to use some discrimination in fixing the limit, but by learning a man's salary and the time of his pay day, I don't have much difficulty."

"That sounds very well," I answered, "but how are your clerks to know whether or not a customer is in good standing?"

"I arrange that, too," he replied. "I use a filing cabinet for the original sales slips as an account register. The total is carried forward each time a new slip is made out, so the last slip always gives the total amount due. I attach a red card—showing the time and amount limits to the clasps that hold the sales slips in place. If the amount of the purchase added to that already owed exceeds the limit shown on the red card the clerk notifies the customer."

"No, my present credit system doesn't bother me, but I would like to collect some of the bad bills that accumulate before I started placing limits on accounts."

"My banker helped me to discover the best way to collect slow accounts that I ever heard of," said an Iowa hardware dealer.

"I carried a large amount for a contractor who was very slow pay, until finally I could not get even a small payment on account. I was obliged to cut off his credit. This man wanted to pay all right; but he had no money together. I finally put it up to him. 'Why,' I said, 'you ought to pay me this money even if you go to the bank and borrow.' 'I'd gladly do that,' he replied, 'but my credit at the bank is used up. If they would take a chattel mortgage I could raise the money for you, but they are not taking chattel mortgages now.'"

"I chanced to mention the matter to my banker. He said: 'Send Jackson to the bank and tell him that you have a lot of influence with me, and that you think I might take a chattel mortgage if you are to get the money. Then I will require you to endorse the note—but he need not know that. He'll think he has settled with you, and I'll collect where you could not. The queer thing about a lot of men is that they stand in awe of the very name of bank.'"

"I acted on the suggestion and 'backed' the note. The carpenter thought he was liable to the bank, met the interest punctually, and took up the note on maturity. "Now when I get notes from a man instead of holding them myself, I discount them and let the debtor think I have sold them outright. In nearly every case the bank has been able to collect. But I am sure that I would not have got a cent on some of these accounts, if I had carried them myself or if the debtor had realized that my endorsement rendered me liable if they failed to pay."—Frank Cook, in System.

HOLIDAY DISPLAY.

New York House Opens Atlanta Display Rooms.

The new firm of the Fielding-Behrend Stationery Co., incorporated, of 524-528 Broadway, New York, have recently opened a display room in the city. It is located at 8 Peachtree, on the third floor.

Their line consists of holiday goods, both foreign and domestic, of every variety, cards, toys, leather goods, etc. They are also sole representatives for the Baker & Taylor company, of New York, with their full line of holiday books, latest fiction, gift books and others.

Harry J. Sternberg and George S. Anderson, who cover the southern territory for the firm, are in charge of the display and will meet their many southern customers here.

Quieting the Mob.

On one of his vacations in the country a circus ticket-seller took with him his pet parrot. During the season the bird was kept in a cage near the wicket. She had seen many a big crowd clamoring for tickets and heard her master quietly talking to the throng as he made change with lightning rapidity.

But on the second day in the country the parrot strayed away. Going into the orchard in search for her, the showman was attracted to a tree where a huge flock of crows was making a great commotion. Evidently the cause of the excitement. Fully was the parrot asked at from every side, scarcely a feather was left on her body. But above the raucous caws of the crows he could hear his pet solemnly admonishing: "Don't crowd! Don't push! Plenty of time! Plenty of time! The performance hasn't begun yet! Don't crowd! Don't push!"—July National Monthly.

L. B. ROBINSON.



L. B. Robinson, who is in charge of the dry goods department of the A. M. Robinson company, has spent the last ten days on a business trip through south Georgia for his firm. He will, however, be on hand to welcome the incoming delegates to the Southern Merchants' convention, and will see that everyone has a good time as far as lies within his power.

Mr. Robinson is one of the pleasantest men to meet in the ranks of the wholesale business houses of Atlanta, and he will be kept busy shaking the hands of his many friends who will be here for the convention.

Father's Mistake.

Johnny came home from school looking very downcast.

"Well, how did you get on at school today?" asked his father.

Johnny replied that he had been whipped and kept in.

"It was because you told me the wrong answer," he announced sadly. "Last night I asked you how much was a million dollars, and you said it was a 'hell of a lot.' That isn't the right answer."—July National Monthly.

He Ran the Lawn Mower.

John, four years old, was trying to run the lawn mower, which he had been forbidden to touch.

His mother came to the door and told him to stop it, but John ran the mower down the strip of lawn and back again before he stopped.

"You will have to come into the house and stay for an hour," said his mother.

"Why did you run that mower after I told you to stop?" she asked.

"Well, mamma," said John, "I'd rather have run it twice and have to stay in the house for an hour, than not run it at all."—August National Monthly.

Not His Treat.

A drunken man by the name of Riley boarded a trolley car, and after paying his fare made himself comfortable. The conductor, after calling off the streets, was hearing a street which corresponded with the drunken man's name.

"Riley street next," yelled the conductor.

The drunken man, who was half asleep, understood him as, "Riley's treat next," yelled out:

"You're a liar. I treated last."—August National Monthly.

Buy Notions

FROM
A Notion House
If You Would Get the Best Results
Visiting merchants are cordially invited to make our store their headquarters during the convention.

Atlanta's Exclusive Notion House

FLOYD, LEHMAN & CO.

62-64 WEST MITCHELL STREET.
Sample Room, 106 Kimball House.

VISITING MERCHANTS

We have brought the best bargains that the world's biggest markets have to offer for your inspection. Our line includes novelties, holiday goods, stationery, silverware, glassware, chinaware, books, leather goods, etc. Be sure to see us before you buy.

Fielding-Behrend Stationery Co., Inc.

524-528 Broadway, New York

Atlanta Display Rooms, 8 Peachtree Street, Third Floor
Entrance on Viaduct

Holiday and Fancy Goods Display

Cut Glass, Silver Plateware, Chinaware, Brass and Metal Novelties, Leather Goods, Mirrors, Pictures, Toilet and Manicure Goods, Toys, Games, Art Calendars, Christmas and New Year Cards, Holiday Box Papers, Baskets, Statuary, Desk Sets, etc.

Staple, Office and Commercial Stationery, Blank Books, School Supplies

The ONE BIG Display in Atlanta

In connection with the display we are showing a full sample line of **HOLIDAY BOOKS**

Latest Fiction and Standard Books of **The Baker & Taylor Co., New York**

Visiting Merchants are cordially invited to inspect our display.

Representatives

HARRY J. STERNBERG
GEO. S. ANDERSON

He Made Ten Cents Famous



C. W. McClure is president of the McClure Ten-Cent Co. He is one of the pioneers of the idea of five, ten and twenty-cent retail stores. McClure stores are to be seen all over the country and wherever they are found it is certain that the buyers in that place are getting full value for their money. But this company has done more than establish these stores themselves. They have made it possible for the retailers throughout the country to handle this kind of business and many big department stores are now carrying lines of low-priced goods which are purchased from the McClure wholesale department.

Mr. McClure has taken a big interest in the arrangements for the Southern Merchants' convention, and visitors will remember their wholesale house on South Broad street as one of the most prettily decorated places in the city on this occasion.

SALESMANSHIP

A college president once said that a gentleman never dresses to attract attention. This is probably one of the best definitions ever given by the difference in appearance between the true gentlemen and the one who is merely trying to ape the manners of those whom he recognizes to be better than he himself.

One of the secrets of successful salesmanship lies in the appearance of the salesman. Every man who has ever tried to secure a position has, consciously or unconsciously, admitted the truth of this fact. No man ever tried to secure a position for himself unless he was looking at his best. And when he is trying for a position he is merely selling his own services and the problem before him is simply one of salesmanship. Of course, it is about as important a problem as can be met by an individual, and this very fact emphasizes the importance he attaches to his personal appearance. The wise employer, in engaging a salesman, will look for one who dresses neatly, attractively, but whose clothes do not divert attention from the man himself. For it is the man who is to sell the goods, and he must not hide his personality under a striking method of adornment which will cause comment and special remark.

Understood the Oath.

In the early days of Arizona, an elderly and pompous chief justice was presiding at the trial of a celebrated murder case. An aged negro had been ruthlessly killed, and the only eyewitness to the murder was a very small negro boy. When he was called to give his testimony, the lawyer for the defense objected on the ground that he was too young to know the nature of an oath, and in examining him asked:

"What would happen to you, if you told a lie?"

"De debbil 'ud git me!" the boy replied.

"Yes, and I'd get you," sternly said the chief justice.

"Dat's jus' what I said!" answered the boy.—August National Monthly.

WHAT I WOULD DO—

If I Were a Furniture Man—During my August sale, I would place on every article in my window the actual amount saved in bills and coins, and then advertise in the papers and cars as follows:

"On a hot day this month, it's refreshing to know that there's \$500 in cold cash saved for you right in our windows."

If I Were Sending Out Samples—Instead of simply including the sample with the literature, I would paste the envelope or box on the last page of a booklet. Then cutting the pages of the booklet, the sample would show through on each page of reading. Where the product is mentioned, arrows would point to the sample. This will keep the selling talk and the article itself in closer contact.

If I Were a Store Manager—I would classify the various bargains on my "dodger" or newspaper advertisements under headings that represent the various human desires:

"Appetite Department—A hearty appetite free with every purchase.

"Good Looks Department—A complexion guaranteed with every purchase.

"Comfort Department—Underwear that feels cozy. Hose without seams to fuss you.

"Satisfaction for Sale—In our household utensil list.

"Health Department—Our drugs, etc. Toilet articles that include beauty, free.

"Sporting goods that make you take the outdoor exercise you need."

If I Were a Paint Dealer—I would take photographs of the houses in town that needed painting. Then I would have these photos (tinted in attractive color combinations showing the trimmings, body, base, and so on, in harmonious effects. The owners of the houses would be interested to say the least, in seeing their homes in more attractive guise. If I felt that I could not stand all the expense of this work, I believe I could get the manufacturer from whom I buy paints to do the tinting for me.

If I Were a Grocer—Or any other merchant, I would capitalize the influence of the store next door. If a grocer with a milliner's shop adjacent, I would trim a great straw hat with the fruit or vegetables in season and label it "Latest styles in greens."

If a shoe dealer beside a hardware store, I would put up a sign, "Latest thing in hard wear." If a restaurant next to a drug store, "We prescribe one of our big juicy dinners—if you don't find your appetite, it's time to see the druggist."

If I Were a Printer—I would get out what might be called a "Idea Card or Problem Solver." The card might be very simple. The essential thing is that it display a circle with no type inside.

Below the circle, could be this explanation:

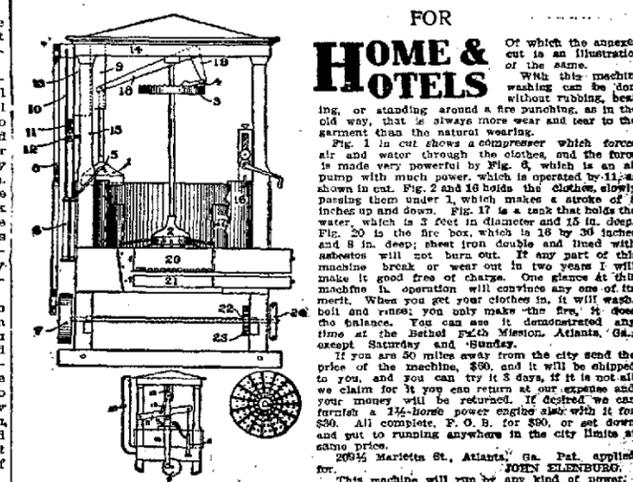
"To get an idea, to solve a knotty problem or to get your temper smoothed out, fix your eyes on the space within the circle and think hard. But if you want an idea of what good printing is, fix your eyes on our telephone number and call it."—System.

Merchants Enjoy Yourselves!

A HAWAIIAN RESTAURANT
CHEF DENCHAUD
IN THE HEART OF BUSINESS ATLANTA.

9 Walton Street
Just off Peachtree
Good Eating
Good Music
Good Times
Cabaret 8 to 12 P. M.
"You Are Invited."

THE BETHEL WASHER



FOR **HOME & HOTELS**

Of which the annexed cut is an illustration of the same.

With this machine washing can be done without rubbing, beating, or standing around a fire panicking, as in the old way, that is always more near and dear to the garment than the natural washing.

Fig. 1 in cut shows a compressor which forces air and water through the clothes, and the force is made very powerful by Fig. 2, which is an air pump with much power, which is operated by 11.25 shown in cut. Fig. 2 and 10 hold the clothes, slowly passing them under 1, which makes a stroke of 8 inches up and down. Fig. 11 is a tank that holds the water, which is 2 feet in diameter and 15 in. deep. Fig. 20 is the fire box, which is 18 by 20 inches and 8 in. deep; sheet iron double and lined with asbestos will not burn out. If any part of this machine break or wear out in two years I will make it good free of charge. One place at this machine in operation will convince any one of its merit. When you get your clothes in, it will wash, boil and rinse; you only make the fire, it does the balance. You can use it demountable any time at the Bethel Wash Mission, Atlanta, Ga., except Saturday and Sunday.

If you are 50 miles away from the city send the price of the machine, \$30, and it will be shipped to you, and you can try it 3 days, if it is not all we claim for it you can return our money and your money will be returned. If ordered we can furnish a 1/2-horse power engine with it for \$30. All complete, F. O. B., for \$50, or set down and put to running anywhere in the city for the same price.

209 1/2 Marietta St., Atlanta, Ga. Pat. applied for. "This machine will run by any kind of power."

Chairs, Center Tables, Library Tables, Kitchen Tables
SPRATT CHAIR CO.
MANUFACTURERS
Call on us while in the city. Fifteen minutes ride on the East Point carline puts you here.
Phone us, Bell phone, West 242-L and we will call for you.

EAGLE Stamp Works
MANUFACTURERS OF
RUBBER STAMPS
SEALS and STENCILS
Letters Multigraphed
Envelopes Addressed
Names Filled in to Match.
EAGLE MULTIGRAPHING CO.
8 N. FORSYTH ST. PHONE M. 1158. ATLANTA, GA.

MEADOR-CAUTHORN COMPANY
Commerce Building
DRY GOODS COMMISSION MERCHANTS
VISITING MERCHANTS—Make Our Place Your Headquarters
SELLING AGENTS DIRECT FROM MANUFACTURERS TO MERCHANTS

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FOR RENT

117-118, 124 La. France, \$40.00
 107-118, 48 West End ave., \$5.00
 107-118, 210 Inman circle, \$5.00
 9-10, 5 Lucile, \$7.50
 9-10, 630 N. Boulevard, \$6.00
 9-10, 154 Greenwood, \$6.00
 9-10, 60 E. Seventeenth st., \$5.00
 9-10, 214 William, \$5.00
 9-10, 340 Washington, \$5.00
 9-10, 69 Oak st., \$5.00
 9-10, 77 Jones ave., \$5.00
 9-10, 208 Capitol, \$5.00
 9-10, 94 Highland, \$5.00
 9-10, 114 McDonough, \$5.00
 9-10, 103 W. Harris, \$5.00
 9-10, 701 N. Boulevard, furnished, \$7.50
 9-10, 338 Capitol, \$5.00
 9-10, 105 Crumley, \$5.00
 9-10, 25 Calcutt, \$5.00
 9-10, 20 Gordon ave., Kirkwood, \$5.00
 9-10, 600 Central, \$5.00
 9-10, 56 Bedford, \$5.00
 9-10, 241 Pullman, \$5.00
 9-10, 145 Summit, \$5.00
 9-10, 65 Amelia, \$5.00
 9-10, 65 S. Howard, \$5.00
 9-10, 170 S. Howard, \$5.00
 9-10, 132 Whitehall terrace, \$5.00

FOR SALE

WE HAVE LISTED with us, on several of Atlanta's very best north side streets, a number of beautiful, modern, up-to-date in every respect, 8 and 10-room residences, and we know will appeal to the most careful and exacting buyer. You can be satisfied absolutely in home, location, price and terms. It will be my pleasure to show you. See Mr. Bradshaw.

WE HAVE some lovely grove and open tracts of land at Decatur, from 3 to 10 acres, and ranging in price from \$250 to \$500 per acre. Come out and buy 5 acres, and have a little farm. See Mr. Eves.

ON BOULEVARD DRIVE, in prettiest block in Kirkwood, featuring the car line, attractive and well-built home of 5 rooms and sleeping porch. All conveniences. Dandy lot, 100x200 feet. Splendid oak shade, \$4,500, on attractive terms. This is the best buy in this rapidly-growing section. See Mr. Enderick.

ON SUNSET AVENUE, between Simpson and Thurmond, a 6-room home; lot 45x150 to alley. Convenient to car care. City conveniences. Only \$2,850. Terms. See Mr. White.

ON EAST NINTH STREET we have a modern home of 8 large rooms; hardwood floors; furnace; very nice. Interior is finished in hardwood. This place is worth more, but the owner has instructed us to sell, so we are placing a price of \$4,750, on terms, for a quick sale. See Mr. Martin.

THE LAWRENCE
 52 AND 54 WEST PEACHTREE PLACE.
 A NEW, CLOSE-IN KITCHENETTE APARTMENT

APARTMENTS OF 2, 3 AND 4 ROOMS; BUILT FOR COMFORT IN SUMMER TIME AS WELL AS WINTER. EVERY ROOM HAS OUTSIDE EXPOSURE. ALL CONVENIENCES, WITH LIGHTS, STOVES AND REFRIGERATORS FURNISHED. TWO-ROOM APARTMENTS HAVE DISAPPEARING BEDS. REFERENCES REQUIRED.

J. L. TURNER CO.,
 1520 CANDLER BUILDING, Ivy 5213.

THINK OF THIS

PRYOR ST., only 95 feet from Mitchell street, lot 45x150 to alley. Price \$33,750, with \$14,500 cash, the balance in 1, 2 and 3 years, 6 per cent interest. This is between the Thrower building and Dougherty-Little-Redwine Co. new building. Verify prices in this section; then you will buy this. We will take \$3,000 of this cash payment in unincumbered property.

L. O. TURNER CO.
 MAIN 5202. 1217 ATLANTA NATIONAL BANK.

RESIDENCE

NO. 406 COURTLAND STREET, between Currier and Pine streets, we offer a VERY GOOD 8-room house with all conveniences, lot 25x145. This house rents for \$45 per month. Price \$5,000.

J. R. SMITH & EWING
 REAL ESTATE, RENTING, LOANS.
 IVY 1513. 130 PEACHTREE. ATL 2865.

WEST PEACHTREE STREET

JUST A FEW DAYS, and the price of our West Peachtree lot will jump from \$500 to \$700 per front foot. A chance now for a nice profit. West Peachtree is to be regraded within sixty days. Easy terms arranged.

W. L. & JOHN O. DUPREE
 REAL ESTATE.
 501-2 EMPIRE BUILDING. BELL PHONE MAIN 3457.

WE HAVE FOR SALE

ONE SIX-ROOM COTTAGE and two eight-room, two-story houses in Inman Park—all new, never occupied. Will make attractive terms.

PITTMAN CONSTRUCTION CO.
 Phone Main 4327. 205 Rhodes Bldg.

CLASSIFIED ADVERTISEMENTS

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FOR RENT

OGLETREE APT., 229 Washington street. Apt. 3, seven rooms—first class. Vacant September 1. \$65.00.

See **LIEBMAN**
 REAL ESTATE AND RENTING,
 17 WALTON STREET.

\$9,750—EASY TERMS

WILL BUY a nearly new and handsome 2-story, 9-room, brick-veneer-stone front and tile porch home, located one block from Peachtree, in Ansley Park. Interior finish, white enamel and mahogany; hardwood floors; beautiful mantels and fixtures; heated by furnace, also grates; breakfast room, sleeping porch, servants' rooms and side drive.

HURT & CONE
 301 EMPIRE LIFE BLDG. PHONE IVY 2939.

WE HAVE FOR SALE

ONE SIX-ROOM COTTAGE and two eight-room, two-story houses in Inman Park—all new, never occupied. Will make attractive terms.

PITTMAN CONSTRUCTION CO.
 Phone Main 4327. 205 Rhodes Bldg.

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WE Will Sell Before the Courthouse Door
ON TUESDAY, AUGUST 5, NEXT
 for the Administrators of the D. Gussel Estate
TO THE HIGHEST BIDDER, THE FOLLOWING VALUABLE PROPERTY

SOUTHWEST CORNER OF E. FAIR AND FRAZIER STREETS, fronting 67.10 FEET ON FAIR STREET and 80 FEET ON FRAZIER STREET, with THREE HOUSES AND ONE STORE, for business purposes. This is very close-in property, within the Hamilton Circle, and is ripe now for business purposes. Remember, IT'S A CORNER. Terms: Half cash, balance in 1 and 2 years, at 7 per cent.

BE ON HAND AT THE SALE
GREENE REALTY COMPANY, Agents

FOR SALE

AT A SACRIFICE, beautiful St. Charles avenue home. Call at office for particulars.

WEST END bungalow, 6 rooms, hardwood floors, stone front, double floored, shingled and as you will see it's the best, little house in Atlanta for the low price of \$4,500, \$500 cash, balance like rent. Call us.

G. R. MOORE & CO.
 116 LOBBY CANDLER BLDG. ATL 2483.
 IVY 4978.

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HOMES

ANSLEY PARK, just off Peachtree street, 9 rooms, 2 stories; furnace heat, side drive. Price, \$12,500. Terms.

PONCE DE LEON AVENUE—13 rooms, steam heat; built of stone and brick, with all conveniences; beautiful large lot. Price, \$17,500. Terms.

BUNGALOWS

SIX ROOMS, furnace heat and all conveniences. Just off Ponce de Leon in the Druid Hills section. Price, \$5,000. Easy terms.

IF YOU WANT A HOME SEE

W. L. & JOHN O. DUPREE
 REAL ESTATE. 501-2 EMPIRE BUILDING. BELL PHONE: MAIN 3457.
 MAIN 5202. 1217 ATLANTA NATIONAL BANK BUILDING.

L. O. TURNER CO.
 INVESTMENT PROPERTY.
 LOCATED ON NORTH SIDE, RIGHT WHERE ENHANCEMENT IS SURE WILL BE IN TWO YEARS TIME FOR \$3,000 MORE THAN WE ASK FOR IT NOW, AND MAKE YOU 11 PER CENT ON YOUR MONEY WHILE YOU WAIT. PRICE, \$7,500; \$2,500 CASH, BALANCE EASY.

NORTH SIDE HOMES.
 WE HAVE a large list of new places on the north side—a number of them have never been on the market before. We have persons who look them over and can recommend them. Ask us to show them to you. Will not annoy you if you call us.

SALESMEN:
 JOHN WESLEY COOPER AND H. C. BLAKE.

SIX-ROOM HOUSE AND 3 ACRES LAND.
 ABOUT 14 miles north of Atlanta, just off Peachtree Road and in block of railroad station, we have the best bargain to be had in small acreage tracts north of the city. New 6-room house (not quite completed), 2 barns, small orchard and 3 acres of good ground, all for the small sum of \$1,800.

GEORGIA HOME AND FARM COMPANY
 114 CANDLER BUILDING.

STORES

42 LUCKIE STREET, 1,800 square feet.
 FIVE new stores on Forsyth street, on September 1, 1913.
 LUCKIE, Hayden and Harris streets—three brand-new stores.
 127 CENTRAL AVENUE, loft, 5,000 square feet.
 58-60 WEST MITCHELL, first floor and basement, about 9,000 square feet.
 58 WEST MITCHELL STREET, 2 lots, 40x90, each \$100.
 69 WEST MITCHELL STREET, store 22x120 feet.
 65 EAST ALABAMA, first floor and basement, 3,000 square feet.
 50-52 AUBURN AVENUE, 40x100 feet, with basement.
 CORNER Luckie and Fairlie, store room, 25x50 feet.

TURMAN, BLACK & CALHOUN
 203 EMPIRE BUILDING.

GRAHAM & MERK
 REAL ESTATE AND BUILDING.
 319 EMPIRE BUILDING. MYRTLE STREET. MAIN 4376.

NEW 3-room, 2-story house. Brick veneered, hardwood floors, with sleeping porch. Everything up-to-date, for the sum of \$8,500, on terms.

PEACHTREE PLACE
 \$7,500—ON TERMS OF \$1,200 cash, balance easy. We can sell you a beautiful home of 8 rooms in this splendid location. Lot 40x123. There is a loan of \$1,900 on this at 3 1/2 per cent due in 3 or 4 years.

NEW 8-room house; furnace heat; all modern conveniences. Lot 100x150 feet. This is a bargain for \$10,000. On terms.

WASHINGTON AVENUE
 A SPLENDID LOT for you to build a home. Size 60x200. Price, \$2,000, on terms, and we will build you the home you want.
 R. W. FARRIS AND W. M. JEFFRIES, SALESMEN.

THE R. E. EASTERLIN
 PRINTING AND ENGRAVING COMPANY
 Hallman Building, 70 1/2 PEACHTREE. Phone: IVY 4797-L.

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The Limit of Your Dollar

One hundred cents make one dollar.

Yet when you spend your dollar how efficient is it? Do you get 60c, 80c or 100c worth?

The answer is squarely up to you.—It depends upon your method of spending.

If you go through life paying no heed to what you buy or where you buy it, the chances are that your dollar is worth 60c—or less. If you now and then run into the right article half by chance and half by intent, the value of your dollar increases perhaps to 80c.

If, however, you are alive and interested in finding out for yourself the "what, when and where" of money spending, every purchase, every investment you make brings you the fullest possible return for your dollar.

The man or woman who reads advertising intelligently and continually, makes a dollar do its full stint of work.

If you are not already a careful ad reader, begin today and read the ads in

The Atlanta Constitution
 "The Standard Southern Newspaper"

Testimonial From Cartersville
 Praises Representatives and Senator for Stand Taken.

Cartersville, Ga., August 4.—(Special.)—As a consequence of the assertions made by Judge Augustus W. Pitt of Cartersville in his candid and able address in the halls of the Constitution of July 29, to the effect that his proposed bill to amend the charter of the city of Cartersville relating to schools, would, if submitted to the voters, be voted by an overwhelming majority of the people, a testimonial signed by 232 citizens of the town has been presented to the senator from the district and the representatives from Bartow, the caption of which is as follows: "We, the undersigned citizens of Cartersville, hereby express our approval of the declaration of Senator J. W. L. Brown and Representatives W. A. Dodd and E. D. Carter that they will refuse to introduce or support any bill to amend the charter of the city of Cartersville relating to schools and the management thereof."

It is said that the intention of those who caused this testimonial to be circulated in the city, which male citizens of the town was to ascertain the desires of the people as a whole and get it in written form, in order that the will of the people might not be violated by those men whom they had chosen to conduct the affairs of the town.

Majority of Re-elected Voters.

The letter to Senator Brown and Representatives Dodd and Cole which accompanied this testimonial reads in part:

"The 232 names which are affixed to this testimonial are the people's approval of your action in the premises indicate their confidence in the ability and integrity of our board of education, comprise a majority of the qualified voters of our city. Through a thorough canvass has not been made, and to this body of men who declare their approval of what has been done could be added the names of a great many of our citizens who expressed their desire to be heard in sympathy with your attitude with regard to the proposed change, but who preferred to remain in the background until it was necessary for them to voice their disapproval at the time of any change of the charter relating to schools."

The statistics, as above quoted, do not bear out Judge Pitt's contention that "the speaking was largely attended—the courthouse being crowded, and two-thirds or more of the audience were from the city, and were with me almost to a man. The little fellows who had succeeded in breaking up the mass meeting were completely routed, and the following resolutions of our city, which were adopted, etc." among which resolutions (there being three in number) was "That we favor the passage of a bill to increase the members of the school board from three to five members, and to elect them by the people."

Committee Turns Bill Down.

Judge Pitt, for reasons best known to him, desired to abolish the present school board and make certain other changes in the city charter. He requested Representative Dodd, from Bartow, to introduce his "school board act," and it is claimed that he had mutual friends to approach Representative Cole and Senator Brown with a similar request. Both requests were refused from the fact that the people of the town seemed perfectly satisfied with the present order of things. After it was seen that these gentlemen would not introduce such a bill the committee on education, representatives from other counties in his judicial circuit to introduce the bill. By a unanimous vote and without even asking to hear from the Bartow representatives and senator, who were ready to oppose it, the house committee on municipal affairs reported the bill adversely.

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SELLING COTTON ON RAIN REPORTS

New Low Records for Movement Recorded—January Sold Under 11 Cents—Spot Cotton Quiet.

New York, August 4.—Interest in the cotton market today again centered largely around the weather situation in Texas. Early private reports of further rains started a selling movement at the opening, which forced prices off partially six points under Saturday's close.

SPOT COTTON.

Atlanta, August 4.—Cotton, nominal, middling, 12.

PORT MOVEMENT.

Galveston—Quiet; middling, 11 1/2; net receipts, 2,587, gross, 2,337; sales, 190; stock, 21,540.

NEW ORLEANS QUOTATIONS.

New Orleans—Quiet; middling, 12; net receipts, 103, gross, 105; sales, 24; stock, 24,250.

MOBILE—Dull; middling, 11 1/2; net receipts, 500.

SAVANNAH—Steady; middling, 11 1/2; net receipts, 427; gross, 427; sales, 10; stock, 18,745.

CHARLOTTE—Nominal; net receipts, 51; gross, 51; sales, none; stock, 1,304.

MEMPHIS—Nominal; stock, 9,505.

BALTIMORE—Nominal; middling, 12 1/2; stock, 4,185.

NEW YORK QUOTATIONS.

New York—Quiet; middling, 12; net receipts, none; gross, 1,941; sales, none; stock, 34,550.

SEATTLE—Quiet; middling, 12; net receipts, none; gross, 1,094; sales, none; stock, 9,662.

PHILADELPHIA—Steady; middling, 12; stock, 444.

INTERIOR MOVEMENT.

Houston—Quiet; middling, 11 1/2; net receipts, 963; gross, 963; sales, 1,191; stock, 1,418.

AGUSTA—Steady; middling, 12 1/2; net receipts, 40; gross, 40; sales, 125; stock, 394.

MEMPHIS—Steady; middling, 12; net receipts, 14; gross, 14; shipments, 190; sales, 73; stock, 17,157.

ST. LOUIS—Quiet; middling, 12 1/2; net receipts, none; gross, 753; shipments, 1,054; sales, none.

CINCINNATI—Net receipts, 258; gross, 258; shipments, 125; sales, none; stock, 23,917.

LITTLE ROCK—Quiet; middling, 11 1/2; net receipts, 2; gross, 2; shipments, 225; sales, none; stock, 10,749.

NEW ORLEANS COTTON.

New Orleans, August 4.—Cotton futures opened steady at a decline of 4 to 5 points in an accumulation of the market.

MONEY AND EXCHANGE.

New York, August 4.—Money on call steady at 2 1/2%; rates, 2 1/2%; closing bid, 2 1/2%.

TREASURY STATEMENT.

Washington, August 4.—The condition of the United States treasury at the beginning of business today was:

FOREIGN FINANCE.

London, August 4.—No markets today, holiday.

COTTON FUTURES MARKETS.

Table with columns: Range in New York Cotton, Last, Prev. Close, etc.

BONDS.

Table listing various bonds with columns: U. S. 2 1/2%, 4%, 5%, etc.

STOCKS.

Table listing various stocks with columns: High, Low, Close, Prev. Close, etc.

Cotton Region Bulletin.

Atlanta, August 4.—For the 24 hours ending at 8 a. m. 1913 (median time):

Table with columns: Station, Temperature, Rainfall, etc.

TEXAS RAINFALL.

Galveston, 18 San Antonio, 14 Austin, 14 Dallas, 22 Houston, 34 Lubbock, 72.

HEAVY RAINS.

North Carolina—Greensboro, 2.00; Raleigh, 1.50.

INTERNAL MOVEMENT.

Houston—Quiet; middling, 11 1/2; net receipts, 963; gross, 963; sales, 1,191; stock, 1,418.

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LITTLE ROCK—Quiet; middling, 11 1/2; net receipts, 2; gross, 2; shipments, 225; sales, none; stock, 10,749.

NEW ORLEANS COTTON.

New Orleans, August 4.—Cotton futures opened steady at a decline of 4 to 5 points in an accumulation of the market.

MONEY AND EXCHANGE.

New York, August 4.—Money on call steady at 2 1/2%; rates, 2 1/2%; closing bid, 2 1/2%.

TREASURY STATEMENT.

Washington, August 4.—The condition of the United States treasury at the beginning of business today was:

FOREIGN FINANCE.

London, August 4.—No markets today, holiday.

CORN TAKES JUMP THEN COMES DOWN

After Advancing Rapidly in Morning Report of Showers in Iowa Caused Heavy Selling and Prices Declined.

Chicago, August 4.—Corn buying took gigantic proportions today, but the market became dangerous for holders. Merely the mention of a sprinkler of rain in Iowa brought a selling stampede that rattled downward.

Accompanied by the most exciting transactions of the year, corn climbed early as high as 7 1/2-2, although last week it was regarded by many as a nearly impossible goal.

In wheat, as in corn, there was a collapse of prices after midday. The break in corn had much to do with the reaction, but depression also came from a huge increase in the visible supply.

CHICAGO QUOTATIONS.

Table listing various commodities with columns: Article, Open, High, Low, Close, Prev. Close, etc.

RECEIPTS IN CHICAGO.

Table listing various commodities with columns: Wheat, Corn, etc.

PRIMARY MOVEMENT.

Last week: Receipts, 10,100,000; shipments, 2,700,000.

GRAIN.

Chicago, August 4.—Cash: Wheat, No. 2 red, 87 1/2¢.

VISIBLE SUPPLY OF GRAIN.

New York, August 4.—Visible supply of grain compiled by the New York Produce Exchange:

CORN JUMPS AT KANSAS CITY.

Kansas City, August 4.—The market controlled the market here today. Wheat and corn were up 2 to 3 cents a bushel.

NAVAL STORES.

Savannah, August 4.—Turpentine easy at 84 1/2¢; sales 900; receipts 400; shipments 180.

COFFEE.

New York, August 4.—The coffee market closed steady; sales, 106,730 bags.

ATLANTA QUOTATIONS.

Table listing various commodities with columns: Country Produce, etc.

POULTRY AND EGGS.

Table listing various commodities with columns: Hens, live, etc.

GRAIN.

Table listing various commodities with columns: No. 1 mixed oats, etc.

GROCERIES.

Table listing various commodities with columns: Axle Grease, etc.

PROVISION MARKET.

Table listing various commodities with columns: Corned beef, etc.

ATLANTA LIVE STOCK MARKET.

By W. H. White, Jr., of the White Provision Co.

Good to choice steers, 1,000 to 1,200 pounds, \$7.00 to \$7.50.

PROVISIONS.

Table listing various commodities with columns: Chicago, August 4, etc.

MINING STOCKS.

North Atlanta, August 4.—Arizona Commercial, 2 1/2.

LINSEED.

Month, midling, 41¢; 4-lined, \$1.42 1/2; September, \$1.43 1/2; December, \$1.47 1/2.

AMERICAN NATIONAL BANK.

ATLANTA, GA.

STOCKS AFFECTED BY THE CROP NEWS

Dealing Light During Day With No Outside Interest. American Express Fell to Lowest in Five Years.

New York, August 4.—Crop conditions, especially affecting corn, exerted more influence over today's dull market than any factor in the stock market itself.

MORTGAGE MONEY

I want a few more choice Real Estate Loans—\$1,000 to \$5,000. Suburban Properties and Farms considered, if well improved.

WM. HURD HILLYER

Trust Co. of Ga. Bldg.

BONDS FOR INVESTMENT

High-grade municipal, railroad and public service corporation bonds.

JOHN C. WHEATLEY

STOCKS BONDS Commercial Paper

304 National Bank Bldg.

\$9 Wrightsville Beach

Round trip, August 16, good 16 days. Through sleepers. Seaboard.—(Adv.)

LOWRY NATIONAL BANK

Capital \$1,000,000 Surplus \$1,000,000

SAVINGS DEPARTMENT. SAFE DEPOSIT BOXES

AUDIT COMPANY OF THE SOUTH

C. J. METZ, C. A., President.

ALONZO RICHARDSON & CO.

Certified Public Accountants

ATLANTA APPRAISAL COMPANY

Charles M. Jackson, Manager

JOHN F. BLACK & CO.

COTTON EXCHANGE BUILDING, N. Y.

HUBBARD BROS. & CO., Cotton Merchants

HANOVER SQUARE, NEW YORK

DETROIT

2 TRAINS DAILY

Lv. 7:12 AM, 5:10 PM

